# SCHEDULE 14A INFORMATION Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

| Filed  | d by t  | (Amendment No.) he Registrant [X]   |  |  |  |
|--|---|---|--|--|--|
| Filed  | d by a  | Party other than the Registrant [ ]   |  |  |  |
| Chec   | ck the  | e appropriate box:  |  |  |  |
| []   | Preliminary Proxy Statement   |   |  |  |  |
| []   | Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))   |   |  |  |  |
| [X]  | De  | efinitive Proxy Statement   |  |  |  |
| []   | Def   | initive Additional Materials  |  |  |  |
| []   |   | iciting Material Pursuant to Sections 240.14a-11(c) or tion 240.14a-12  |  |  |  |
|  |   | WESTELL TECHNOLOGIES, INC.  |  |  |  |
|  |   | (Name of Registrant as Specified In Its Charter)  |  |  |  |
| (N   |   | of Person(s) Filing Proxy Statement, if other than the Registrant)  |  |  |  |
| Payr   | nent  | of Filing Fee (Check the appropriate box):  |  |  |  |
| [ X]   | No  | o fee required  |  |  |  |
| []   | Fee   | computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11   |  |  |  |
|  | 1)  | Title of each class of securities to which transaction applies:   |  |  |  |
|  | 2)  | Aggregate number of securities to which transaction applies:  |  |  |  |
|  | 3)  | Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined): |  |  |  |
|  | 4)  | Proposed maximum aggregate value of transaction:  |  |  |  |
|  | 5)  | Total fee paid:   |  |  |  |
| [ ] Fee paid previously with preliminary materials |   |   |  |  |  |
| []   | [ ] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing. |   |  |  |  |
|  | 1)  | Amount Previously Paid:   |  |  |  |
|  | 2)  | Form, Schedule or Registration Statement No.:   |  |  |  |
|  | 3)  | Filing Party:   |  |  |  |

| 4) | Date Filed: |
|----|-------------|
|    |             |

WESTELL TECHNOLOGIES, INC. 750 NORTH COMMONS DRIVE AURORA, ILLINOIS 60504 (630) 898-2500

# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS OCTOBER 25, 2001

TO THE STOCKHOLDERS:

The Annual Meeting of Stockholders of Westell Technologies, Inc., a Delaware corporation (the "Company"), will be held at the Company's Corporate Headquarters, 750 North Commons Drive, Aurora, Illinois on Thursday, October 25, 2001 at 10:00 a.m. Central Daylight Time for the following purposes:

- 1. To elect eight directors;
- 2. To approve an amendment to the Company's charter to increase the authorized shares of Class A Common Stock from 85,000,000 to 109,000,000; and
- 3. To consider and transact such other business as may properly come before the Annual Meeting or any adjournment thereof.

The Board of Directors has fixed the close of business on September 17, 2001 as the record date for determining the stockholders entitled to notice of and to vote at the Annual Meeting.

By Order of the Board of Directors

Nicholas C. Hindman, Sr. Senior Vice President and Chief Financial Officer

October 5, 2001

WHETHER OR NOT YOU PLAN TO ATTEND THE MEETING, PLEASE DATE, SIGN AND MAIL THE ENCLOSED PROXY IN THE ENVELOPE PROVIDED WHICH REQUIRES NO POSTAGE FOR MAILING IN THE UNITED STATES. A PROMPT RESPONSE IS HELPFUL, AND YOUR COOPERATION WILL BE APPRECIATED.

WESTELL TECHNOLOGIES, INC. 750 NORTH COMMONS DRIVE AURORA, ILLINOIS 60504

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Proxy Statement

Annual Meeting of Stockholders to be held October 25, 2001

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To the Stockholders of WESTELL TECHNOLOGIES, INC.:

This Proxy Statement is being mailed to stockholders on or about October 5, 2001 and is furnished in connection with the solicitation by the Board of Directors of Westell Technologies, Inc. (the "Company") of proxies for the Annual Meeting of Stockholders to be held on October 25, 2001 for the purpose of considering and acting upon the matters specified in the Notice of Annual Meeting of Stockholders accompanying this Proxy Statement. If the form of

Proxy which accompanies this Proxy Statement is executed and returned, it will be voted. A Proxy may be revoked at any time prior to the voting thereof by written notice to the Secretary of the Company or by attending the meeting and voting in person.

A majority of the outstanding shares entitled to vote at this meeting and represented in person or by proxy will constitute a quorum. A quorum is needed for any proposal to be adopted.

The affirmative vote of the holders of a plurality of the voting power entitled to vote and represented in person or by proxy at the meeting is required for the election of directors. Neither the nonvoting of shares nor withholding authority will affect the election of directors.

An affirmative vote of the holders of a majority of the voting power entitled to vote is required to approve the charter amendment. Nonvoting of shares or withholding authority will count as a vote against the charter amendment.

With regard to approving any other proposal submitted to a vote at the meeting, votes cast in favor of a proposal must exceed the votes cast in opposition.

Shares represented by proxies which are marked "abstain" or to deny discretionary authority on any matter will be treated as shares present and entitled to vote, which will have the same effect as a vote against any such matters. If a broker indicates on the proxy that it does not have discretionary authority to vote on a particular matter with respect to certain shares, those shares will not be considered as present and entitled to vote with respect to that matter but will be included for purposes of determining if a quorum is present.

Expenses incurred in the solicitation of proxies will be borne by the Company. Officers of the Company may make additional solicitations in person or by telephone.

The Annual Report to Stockholders for fiscal year ended March 31, 2001 ("fiscal 2001") accompanies this Proxy Statement. If you did not receive a copy of the report, you may obtain one by writing to the Secretary of the Company.

As of September 17, 2001, the Company had outstanding 45,819,063 shares of Class A Common Stock and 19,014,869 shares of Class B Common Stock (collectively, the "Common Stock"), and such shares are the only shares entitled to vote at the Annual Meeting. Each share of Class A Common Stock is entitled to one vote and each share of Class B Common Stock is entitled to four votes on each matter to be voted upon at the Annual Meeting.

# SECURITIES BENEFICIALLY OWNED BY PRINCIPAL STOCKHOLDERS AND MANAGEMENT

The following table sets forth the beneficial holdings (and the percentages of outstanding shares represented by such beneficial holdings) as of August 31, 2001, of (i) each person or group known by the Company to own beneficially more than 5% of either class of its outstanding Common Stock, (ii) each director, (iii) each executive officer identified name in the summary compensation table below, and (iv) all directors and executive officers as a group. Except as otherwise indicated, the Company believes that the beneficial owners of the Common Stock listed below, based on information provided by such owners, have sole investment and voting power with respect to such shares, subject to community property laws where applicable. Persons who have the power to vote or dispose of Common Stock of the Company, either alone or jointly with others, are deemed by the SEC to be beneficial owners of such Common Stock.

<TABLE> <CAPTION>

PERCENT OF

STOCKHOLDERS, NUMBER OF NUMBER OF PERCENT OF PERCENT OF TOTAL NAMED EXECUTIVE CLASS B CLASS B VOTING CLASS A CLASS A OFFICERS AND DIRECTORS SHARES(1)(2)SHARES(2) COMMON STOCK COMMON STOCK POWER(3)

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| Robert C. Penny III         |            | 18,533,297( | 4)       | Ģ    | 97.4% 6 | 0.8%  |
|-----------------------------|------------|-------------|----------|------|---------|-------|
| Melvin J. Simon             | 121,083(5) | 19,014,8    | 68(4)(6) | *    | 100.0%  | 62.4% |
| State of Wisconsin          |            |             |          |      |         |       |
| Investment Board(7)         | 8,416,459  |             | 18.4     | 1%   | 6       | .9%   |
| Becker Capital Management   | (8) 4,202, | 800         |          | 9.2% |         | 3.4%  |
| E. Van Cullens              |            |             | *        |      | *       |       |
| Robert H. Gaynor(9)         | 260,898    |             | *        |      | *       |       |
| J. William Nelson(9)        | 375,851    |             | *        |      | *       |       |
| Marc J. Zionts(9)           | 25,000     |             | *        |      | *       |       |
| Richard P. Riviere          | 19,200     |             | *        |      | *       |       |
| Nicholas C. Hindman, Sr     | . 43,500   |             | *        | -    | - *     |       |
| William J. Noll             | 188,000    |             | *        |      | *       |       |
| Paul A. Dwyer               | 138,483    |             | *        |      | *       |       |
| John W. Seazholtz           | 96,083     |             | *        |      | *       |       |
| Howard L. Kirby             | 470,465    |             | *        |      | *       |       |
| Bernard F. Sergesketter     | 39,250     |             | *        |      | *       |       |
| Thomas A. Reynolds III      | . 116,250  |             | *        | -    | *       |       |
| Roger L. Plummer            |            |             | *        |      | *       |       |
| All Directors and Executive |            |             |          |      |         |       |
| Officers as a group         |            |             |          |      |         |       |
| (15 Persons)                | 1,894,063  | 19,014,868  | 4.       | 1%   | 100.0%  | 63.9% |

<sup>\*</sup> Less than 1%

- (1) Includes options to purchase shares that are exercisable within 60 days of August 31, 2001 as follows: Mr. Simon: 109,583 shares; Mr. Nelson: 323,500 shares; Mr. Zionts: 25,000 shares; Mr. Noll: 188,000 shares; Mr. Dwyer: 126,483 shares; Mr. Seazholtz: 89,083 shares; Mr. Kirby: 290,050 shares; Mr. Sergesketter: 35,950 shares; Mr. Reynolds: 6,250 shares; Mr. Riviere: 19,200 shares; Mr. Hindman: 43,500; and all directors and officers as a group: 1,256,599 shares.
- (2) Holders of Class B Common Stock have four votes per share and holders of Class A Common Stock have one vote per share. Class A Common Stock is freely transferable and Class B Common Stock is transferable only to certain transferees but is convertible into Class A Common Stock on a share-for-share basis.
- (3) Percentage of beneficial ownership is based on 45,819,063 shares of Class A Common Stock and 19,014,869 shares of Class B Common Stock outstanding as of August 31, 2001.
- (4) Includes 18,533,297 shares of Class B Common Stock held by Messrs. Penny and Simon, as Trustees pursuant to a Voting Trust Agreement dated February 23, 1994, as amended (the "Voting Trust"), among Robert C. Penny III and Melvin J. Simon, as trustees (the "Trustees"), and certain members of the Penny family and the Simon family. The Trustees have joint voting and dispositive power over all shares in the Voting Trust. Messrs. Penny and Simon each disclaim beneficial ownership with respect to all shares held in the Voting Trust in which they do not have a pecuniary interest. The Voting Trust contains 5,730,713 shares held for the benefit of Mr. Penny and 437,804 shares held for the benefit of Mr. Simon. The address for Messrs. Penny and Simon is Melvin J. Simon & Associates, Ltd., 4343 Commerce Court, Suite 114, Lisle, Illinois 60532.

-2-

- (5) Includes 9,500 shares held for the benefit of Stacy L. Simon, Melvin J. Simon's daughter for which Natalie Simon, Mr. Simon's wife, is custodian and has sole voting and dispositive power, and 2,000 shares held in trust for the benefit of Makayla G. Penny, Mr. Penny's daughter, for which Mr. Simon is trustee and has sole voting and dispositive power; Mr. Simon disclaims beneficial ownership of these shares.
- (6) Includes 95,980 shares held in trust for the benefit of Sheri A. Simon and 95,980 shares held in trust for Stacy L. Simon, Melvin J. Simon's daughters, for which Natalie Simon, Mr. Simon's wife, is custodian and has sole voting and dispositive power. Includes 262,611 shares held in trust for the benefit of Makayla G. Penny, and 27,000 shares held in trust for the benefit of EmmaLah Katelyn Penny, Mr. Penny's daughters, for which Mr. Simon is trustee and has sole voting and dispositive power. Mr. Simon disclaims beneficial ownership of these shares.
- (7) The address for this stockholder is P.O. Box 7842, Madison, Wisconsin 53707.
- (8) The Class A Common stock listed in the table is owned of record by clients of Becker Capital Management, Inc. In its capacity as an investment advisor, Becker Capital Management, Inc. may be deemed to beneficially own

the shares listed in the table. The address for this stockholder is 1211 SW 5th Avenue, Portland, Oregon 97204.

(9) Mr. Gaynor retired in April 2000. Mr. Nelson resigned in July 2001 and Mr. Zionts resigned in March 2001.

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-3-

#### PROPOSAL NO. 1: ELECTION OF DIRECTORS

Effective as of the Annual Meeting, the Board of Directors of the Company has set the size of the board at eight. At the Annual Meeting, eight directors, constituting the entire Board of Directors of the Company, are to be elected to hold office until the next annual meeting of stockholders or until their successors are elected and qualified. In fiscal 2001, Robert H. Gaynor, Marc J. Zionts and J.W. Nelson resigned from their positions as directors of the Company. In fiscal 2001, E. Van Cullens and Roger L. Plummer were appointed to the Board of Directors. The Bylaws of Westell Technologies, Inc. provide that not less than six nor more than ten directors shall constitute the board of directors.

Except proxies marked to the contrary, the Board of Directors has no reason to believe that any such nominee will be unable to serve. It is intended that the proxies will be voted for the nominees listed below. It is expected that the nominees will serve, but if any nominee declines or is unable to serve for any unforeseen cause, the proxies will be voted to fill any vacancy so arising in accordance with the discretionary authority of the persons named in the proxies.

# **NOMINEES**

The following table sets forth certain information with respect to the nominees, all of whom are current members of the present Board of Directors.

<TABLE> <CAPTION>

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# DIRECTOR

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John W. Seazholtz (65)

John W. Seazholtz has served as Director of the Company since December 1997 and was elected Chairman in April 2000. Mr. Seazholtz was President and Chief Executive Officer of Telesoft America, Inc. from May 1998 to May 2000 In April 1998, Mr. Seazholtz retired as Chief Technology Officer - Bell Atlantic, where he served since June 1995. Mr. Seazholtz previously served as Vice President Technology and Information Services - Bell Atlantic and in other executive capacities with Bell Atlantic beginning in 1962. Mr. Seazholtz currently serves as a Director for: Odetics, Inc., a supplier of digital data management products for the security, broadcast and computer storage markets, and for ASC-Advanced Switching Communications, an ATM network equipment developer, and for Mariner, Inc, a ATM LAN CPE developer.

Melvin J. Simon (56)

1992 Melvin J. Simon has served as Assistant Secretary and Assistant Treasurer of the Company since July 1995 and as a Director of the Company since August 1992. From August 1992 to July 1995, Mr. Simon served as Secretary and Treasurer of the Company. A Certified Public Accountant, Mr. Simon founded and has served as President of Melvin J. Simon & Associates, Ltd., a public accounting firm, since May 1980. Mr. Simon serves as a Director of the Company's 88% owned subsidiary Conference Plus, Inc.

Paul A. Dwyer (67)

1996 Paul A. Dwyer has served as a Director of the Company since January 1996 and as a Director of Westell, Inc., a wholly owned

-4-

served as Chief Financial Officer of Henry Crown and Company, a private investment firm from February 1981 to December 1999, and currently serves as Vice President -- Administration of Longview Management Group, LLC, a registered investment advisor, since October 1998.

Robert C. Penny III (48)

1998 Robert C. Penny III has served as a Director of the Company since September 1998. He has been the managing partner of P.F. Management Co., a private investment company, since May 1980.

Thomas A. Reynolds, III (50)

2000 Thomas A. Reynolds has served as Director of the Company since January 2000. He is a partner with Winston & Strawn, an international law firm headquartered in Chicago, and currently serves as a member of the Board of Directors of Smurfit Stone Container Corporation and Georgetown University and serves as a Trustee of the Brain Research Foundation.

Bernard F. Sergesketter (65)

2000 Bernard F. Sergesketter has served as a Director of the Company since March 2000. Mr. Sergesketter is President and Chief Executive Officer of Sergesketter & Associates, a telecommunications consulting firm, since 1994. He served as a Vice President of AT&T from January 1993 to August 1994. Mr. Sergesketter was a Director of Teltrend, Inc, a wholly owned subsidiary of the Company, from January 1996 to March 2000 and currently serves a Director of the Illinois Institute of Technology, The Mather Foundation and The Sigma Chi Foundation.

E. Van Cullens (55)

2001 E. Van Cullens has served as Chief Executive Officer and a Director of the Company since July 2001. Prior to joining the Company, Mr. Cullens operated Cullens Enterprises, LLC, a management consulting firm focused in telecommunications, from June 2000 through June 2001. From June 1999 to May 2000, Mr. Cullens served as President and Chief Operating Officer of Harris Corporation and served as President, Communications Sector of Harris Corporation from May 1997 to June 1999. Mr. Cullens served in various executive capacities with Siemens A. G. and affiliated companies from January 1991 to April 1997.

Roger L. Plummer (59)

2001 Roger L. Plummer has served as a Director of the Company since September 2001. Mr. Plumber currently serves as the Managing Director of the International Engineering Consortium. He also serves as a consultant to various communication technology companies on corporate organization and culture. Mr. Plummer previously served in various executive capacities at Ameritech and its predecessor, Illinois Bell, including President of the Ameritech Custom Business Services unit, and in various executive capacities at AT&T. He serves as a Board member of: University of Illinois, DePaul University, Chicago public television Channel 11, Rush Hospital Neurobehavioral Center and the Chicago Symphony Orchestra.

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-5-

# INFORMATION CONCERNING THE BOARD OF DIRECTORS AND ITS COMMITTEES

The Board of Directors held 13 meetings during fiscal 2001. All directors attended at least 75% of the aggregate number of such meetings and of meetings of Board committees on which they served in fiscal 2001.

The Board of Directors has six standing committees: the Audit Committee, the Compensation Committee, the Stock Incentive Committee, the Executive Committee, the Finance Committee and the Technology Committee.

The Audit Committee (comprised of Messrs. Dwyer (Chair), Simon and Sergesgetter) met four times in fiscal 2001. The functions of the Audit

Committee consist of providing oversight to the Company's financial reporting process through periodic meetings with the Company's independent auditors, internal auditors and management to review accounting, auditing, internal controls and financial reporting matters. All of the members of the audit committee are independent directors as defined under NASD rules.

The Compensation Committee (comprised of Messrs. Dwyer (Chair), Penny and Simon) met two times in fiscal 2001. The functions of the Compensation Committee consist of determining executive officers' salaries and bonuses.

The Stock Incentive Committee (comprised of Messrs. Dwyer (Chair), Penny and Seazholtz) met ten times in fiscal 2001. The functions of the Stock Incentive Committee consist of administering and determining awards to be granted under the Company's 1995 Stock Incentive Plan and Employee Stock Purchase Plan.

The Executive Committee (comprised of Messrs. Seazholtz (Chair), Reynolds and Simon) met ten times in fiscal 2001. The Executive Committee has the authority to take all actions that the Board of Directors as a whole would be able to take, except as limited by applicable law.

The Finance Committee (comprised of Messrs. Simon (Chair), Reynolds and Dwyer) met ten times in fiscal 2001. The functions of the Finance Committee consist of making recommendations to the Board of Directors as to financial matters and as to such matters as shall be referred to it by the Board of Directors. The Finance Committee also periodically reviews the investment policies and performance of the Company.

The Technology Committee (comprised of Messrs. Seazholtz (Chair), Sergesgetter and Kirby) met two times in fiscal 2001. The Technology Committee was established to insure alignment between the Company's technology initiatives and its overall business strategy.

Directors who are not employees of the Company each receive \$20,000 per year for services rendered as directors, except Robert C. Penny III, who received no compensation. In the fiscal year ended March 31, 2001, outside directors, except for Robert C. Penny III and John W. Seazholtz were granted stock options to purchase 25,000 shares that vest annually over four years. John Seazholtz was granted stock options to purchase 35,000 shares that vest annually over four years. In addition, all directors may be reimbursed for certain expenses incurred in connection with attendance at Board and committee meetings. In November 1995, Mr. Dwyer was granted an option to purchase 89,900 shares of Class A Common Stock at an exercise price of \$6.50 per share. Mr. Dwyer's options vest at a rate of 1,872 shares per month commencing January 1, 1996. In addition, Mr. Simon also receives \$1,250 each quarter for his services as a director of Conference Plus, Inc., a subsidiary of the Company. Other than as described in this paragraph, directors who are employees of the Company do not receive additional compensation for service as directors.

THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR ALL OF THE NOMINEES.

-6-

# PROPOSAL NO. 2: APPROVAL OF AMENDMENT TO THE COMPANY'S CHARTER

Our Board of Directors has proposed an amendment to our charter to increase the number of authorized shares of Class A Common Stock by 24,000,000 shares. If the proposed amendment is approved by affirmative vote of a majority of the total votes entitled to vote on the proposal, the total number of authorized shares of Class A Common Stock would be 109,000,000. Under our charter, holders of a majority of the voting power of Class A Common Stock and Class B Common Stock, voting as a single class, may authorize any corporate action. Messrs. Penny and Simon, the trustees of the Voting Trust and members of the Board, who collectively control over 62.4% of the voting power of the Company, have indicated that they will vote for this Proposal No. 2.

Under our current charter, we have the authority to issue 85,000,000 shares of Class A Common Stock, 25,000,000 shares of Class B Common Stock and 1,000,000 shares of Preferred Stock. At September 17, 2001, 45,819,063 shares of Class A Common Stock were issued and outstanding, 19,014,869 shares of Class B Common Stock were outstanding and no shares of Preferred Stock were outstanding. Accordingly, as of September 17, 2001, after taking into account the shares

reserved for issuance under our stock incentive plan and employee stock purchase plan, or upon the exercise of outstanding options and warrants or upon conversion of shares of Class B Common Stock, there remained approximately 5,534,398 shares of Class A Common Stock available for issuance. Once the charter amendment is filed with the Secretary of State of the State of Delaware, we would have approximately 29,534,398 shares of Class A Common Stock available for issuance.

Our stockholders have no preemptive rights with respect to our capital stock. Accordingly, the Class A Common Stock authorized pursuant to the charter amendment may be issued without further stockholder approval.

As previously disclosed in our SEC filings, to meet our working capital needs, we are currently engaged in active discussions and review of proposals regarding potential financing alternatives. We have no specific plans, agreements or understandings with respect to the issuance of any securities. In order to raise additional capital, we filed a "shelf" registration statement covering debt and equity securities having an aggregate maximum offering price of \$60 million. Under this registration statement, we may issue and sell:

- o debt securities;
  o shares of our class A common stock;
  o depositary shares;
  o preferred stock;
  o subscription rights;
  o warrants;
  o stock purchase contracts;
  o stock purchase units; and
  o any combination of the foregoing.
- The terms on which any securities might be issued under the shelf registration statement are not currently known. Moreover, at the date of this Proxy Statement, we have not decided whether we will commence any offering of securities pursuant to the shelf registration statement. Due to the number of shares of Class A Common Stock currently available for issuance under our existing charter, an increase in the number of authorized shares of Class A Common Stock is necessary to permit us to be able to issue Class A Common Stock or securities convertible into Class A Common Stock to the maximum extent permitted under the shelf registration statement.

We may not be able to obtain equity financing on acceptable terms, if at all, due to a number of factors, including market conditions and our operating performance. Moreover, in connection with the State of Wisconsin Investment Board's purchase of 1,657,459 shares of our stock in April 2001, we agreed to insert provisions in our bylaws that would prevent us from selling securities having forward pricing provisions or from granting options at less than the fair market value of our stock without first obtaining majority stockholder approval. These provisions could impair our ability to obtain equity financing.

-7-

Our Board of Directors believes that adoption of the charter amendment is advisable because it will provide us with needed flexibility in connection with possible future financing transactions, acquisitions of other companies or business properties, stock splits, employee benefit plans and other corporate purposes. While the issuance of additional shares of Class A Common Stock may dilute the ownership interest of a person seeking to obtain control, and thus discourage a change in control, we are not aware of anyone seeking to accumulate Class A Common Stock for such purpose and have no present intention of using any additional Class A Common Stock to deter a change in control. Except as otherwise required by applicable law or the rules of the National Association of Securities Dealers, Inc., our Board of Directors may approve the issuance of authorized but unissued shares of Class A Common Stock at such time, for such

purposes, and for such consideration as our Board may determine to be appropriate, without further authorization by the stockholders.

The issuance of the additional authorized Class A Common Stock will have a substantial dilutive effect on our present stockholders. The issuance of the additional Class A Common Stock will reduce the voting power of Messrs. Penny and Simon, the co-trustees of the Westell Voting Trust, who currently control over 62.4% of our voting power. Upon the issuance of all additional authorized Class A Common Stock, Messrs. Penny and Simon would control over 52.1% of our voting power. The issuance of additional shares may also adversely affect the market price of the Class A Common Stock. Moreover, if we issue securities convertible into Class A Common Stock or other securities that have rights, preferences and privileges senior to those of our common stock, the holders of our common stock may suffer significant dilution.

We have no present intention to use the increased authorized Class A Common Stock for anti-takeover purposes. The charter amendment is not intended to have any anti-takeover effect and is not part of any series of anti-takeover measures contained in the charter or the bylaws as in effect on the date hereof. However, the issuance of the additional Class A Common Stock would increase the number of shares necessary to acquire control of the Board or necessary to meet the voting requirements imposed by Delaware law with respect to a merger or other business combination involving us.

Our charter and the bylaws currently provide several mechanisms whereby our Board could resist a takeover attempt not considered in the best interests of stockholders. Our Board has the authority to issue up to 1,000,000 shares of preferred stock and to determine the relative preferences, limitations and relative rights of those shares with respect to dividends, redemption, payments on liquidation, sinking fund provisions, conversion privileges and voting rights without any further vote or action by the stockholders. The rights of the holders of Class A Common Stock will be subject to, and may be adversely affected by, the rights of the holders of any preferred stock that may be issued in the future. While we have no present intention to issue shares of preferred stock, any such issuance could have the effect of making it more difficult for a third party to acquire control of us. In addition, we are subject to the anti-takeover provisions of Section 203 of the Delaware General Corporation Law, which could have the effect of delaying or preventing a change of control of us. Furthermore, certain provisions of our charter and the bylaws may individually or collectively have the effect of delaying or preventing changes in control of us or our management and could have a depressive effect on the market price of Class A Common Stock. For example, our charter and the bylaws contain provisions that limit the right of stockholders to call special stockholder meetings and require that stockholders follow an advance notification procedure for certain stockholder nominations of candidates to the Board and for new business to be conducted at stockholders meetings.

# RECOMMENDATION OF THE BOARD OF DIRECTORS

The Board of Directors considers the amendment to be in the best interests of the Company and all of its stockholders and unanimously recommends that the stockholders vote "FOR" the amendment to the Company's charter.

-8

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# EXECUTIVE OFFICERS

The following sets forth certain information with respect to the current executive officers of the Company. Please refer to the information contained above under the heading "Election of Directors" for biographical information of executive officers who are also directors of the Company.

| <caption> Name</caption> | Age Position   |
|--------------------------|--|
|                          |  |
| <s></s>                  | <c> <c></c></c>  |
| John W. Seazholtz        | 64 Chairman of the Board of Directors                                      |
| E. Van Cullens           | 55 President and Chief Executive Officer                                   |
| Nicholas C. Hindman, Sr  | 50 Treasurer, Secretary, Senior Vice President and Chief Financial Officer |

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Nicholas C. Hindman, Sr. has served as Treasurer, Secretary, Vice President and Chief Financial Officer since March, 2000 and as acting Treasurer, Secretary, Vice President and Chief Financial Officer of the Company from May 1999 to February 2000. From October 1997 to April 1999, Mr. Hindman served as General Manager of MFI Holdings, LLC, a manufacturer of consumer products. From 1992 through September 1997, Mr. Hindman operated an auditing and consulting firm specializing in initial public offerings, private placement of securities and business turnarounds.

William J. Noll has served as Senior Vice President of Research and Development and Chief Technology Officer of Westell, Inc. since May 1997. Prior to joining the Company, Mr. Noll was Vice President and General Manager of Residential Broadband at Northern Telecom from October 1995 to May 1997. Mr. Noll held other various Vice President and Assistant Vice President positions at Northern Telecom from June 1988 to October 1996, and was Vice President Network Systems at Bell Northern Research from November 1986 to June 1988.

Richard P. Riviere has served as Vice President of Transaction Services for the Company since July 1995 and as President, Chief Executive Officer and a Director of the Company's 88% owned subsidiary Conference Plus, Inc. since October 1988.

-10-

# **EXECUTIVE COMPENSATION**

The following table sets forth information for the fiscal years ended March 31, 1999, 2000 and 2001, with respect to all compensation paid or earned for services rendered to the Company by persons who held the position of Chief Executive Officer and by the Company's four other most highly compensated executive officers who were serving as executive officers at March 31, 2001 (together, the "Named Executive Officers").

#### SUMMARY COMPENSATION TABLE

<TABLE> <CAPTION>

# LONG TERM ANNUAL COMPENSATION COMPENSATION ------ SECURITIES

OTHER ANNUAL UNDERLYING ALL OTHER
FISCAL SALARY BONUS COMPENSATION OPTIONS(1) COMPENSATION(2)

(\$)

NAME AND PRINCIPAL POSITION YEAR (\$) (\$) (\$) (SHARES)

<S><C> < C ><C> Marc J. Zionts(3) 2001 259,519 336,800 25,000 Former Chief Executive Officer 2000 244,038 298,080 500,000 3,210 1999 233,654 298,080 290,000 3.277

Robert H. Gaynor(4) 2001 25,000 - - 65,000 - Former Chairman of the Board 2000 100,000 - 100,000 and Chief Executive Officer 1999 100,000 - - -

J. William Nelson(5) 2001 259,519 336,800 - 100,000 4,586 Former Chief Executive Officer 2000 244,038 298,080 - 195,000 5,118 1999 233,654 298,080 - 250,000 7,624

Financial Officer

William J. Noll 2001 184,711 186,500 - 85,750

Senior Vice President of 2000 216,953 177,225 9,530(6) 25,000

Research & Development and 1999 228,893 177,225 - 145,000 4,001 Chief Technology Officer

Richard P. Riviere 2001 196,712 120,442 - - - 4,889
Vice President of Transaction 2000 172,000 150,831 - - 4,889
Services Chief Executive 1999 150,000 103,894 - 12,000 4,008
Officer of Conference Plus,
Inc.

-----

- Stock options granted during fiscal 2001 were non-qualified stock options of Class A Common Stock and were issued under the 1995 Stock Incentive Plan of the Company.
- (2) Includes matching contributions under the Company's 401(k) Profit Sharing Plan for fiscal 2001 as follows:
  - Mr. Zionts \$2,797; Mr. Nelson \$4,586; and Mr. Noll \$2,302.
- (3) Mr. Zionts resigned from the Company effective April 2001.
- (4) Mr. Gaynor retired in April 2000.
- (5) Mr. Nelson resigned from the Company effective July 2001.
- (6) Represents reimbursed relocation expense and tax gross up.

</TABLE>

-10-

The following tables set forth the number of stock options granted to each of the Named Executive Officers during fiscal 2001 and the stock option exercises and exercisable and unexercisable stock options held by the Named Executive Officers as of March 31, 2001. For purposes of table computations the fair market value at March 31, 2001 was equal to \$3.094 per share.

# OPTION GRANTS IN THE LAST FISCAL YEAR

<TABLE> <CAPTION>

POTENTIAL REALIZABLE
VALUE AT ASSUMED ANNUAL
RATE OF STOCK PRICE
APPRECIATION

INDIVIDUAL GRANTS

FOR OPTION TERM(2)

NUMBER OF PERCENT OF
SECURITIES TOTAL OPTIONS
UNDERLYING GRANTED TO EXERCISE OR
OPTIONS EMPLOYEES IN BASE PRICE EXPIRATION
GRANTED(#) FISCAL YEAR(1) (\$\sqrt{S}\text{C}\text{D}\text{C}\text{D}\text{D}\text{T}\text{E}

NAME GRANTED(#) FISCAL YEAR(1) (\$/SH)CE DATE 5% 10%

<S><C> <C> <C> <C> <C> <C> Marc J. Zionts 25,000(3) 0.65% \$ 4.9063 2/28/02 \$ 77,139 \$ 195,484 \$1,348,193 J. W. Nelson 2.59% 100,000(4) \$ 21.4375 4/04/10 \$3,416,585 85,000(5) 2.22% 21.4375 4/04/10 William J. Noll \$ \$1,145,964 \$2,904,098 0.01% 17.1875 8/10/10 \$ 2,702 \$ 6,848 250(6) \$ 500(6) 0.01% \$ 6.1563 12/18/10 \$ 1,936

Robert H. Gaynor --Nicholas C. Hindman --Richard P. Riviere --

(1) Based on 3,859,650 total options granted to all employees in fiscal 2001.

- (2) The potential realizable value is calculated based on the term of the option at its time of grant (ten years). It is calculated by assuming the stock price on the date of grant appreciates at the indicated annual rate compounded annually for the entire term of the option and that the option is exercised and sold on the last day of its term for the appreciated stock price.
- (3) These options vest immediately and have a one year term subject to earlier termination upon the occurrence of certain events related to termination of employment.
- (4) These options vest over a four-year period with 10%, 20%, 30% and 40% vesting in years one through four respectively and have a 10-year life subject to earlier termination upon the occurrence of certain events related to termination of employment.

- (5) These options vest over a two-year period in equal annual installments and have a 10-year life subject to earlier termination upon the occurrence of certain events related to termination of employment.
- (6) These options are performance-based and vest in full at the earlier of achievement of certain performance goals or eight years after grant date. The options have a ten-year life subject to earlier termination upon the occurrence of certain events related to termination of employment.

</TABLE>
<TABLE>
<CAPTION>

# NUMBER OF SECURITIES

SHARES VALUE OPTIONS AT FISCAL YEAR END IN-THE-MONEY OPTIONS AT ACQUIRED ON REALIZED (#) FISCAL YEAR END (\$)

NAME EXERCISE (#) (\$)(1) (EXERCISABLE/UNEXERCISABLE) (EXERCISABLE/UNEXERCISABL

| <s></s>             | <c> <c< th=""><th>&gt;</th><th><c></c></th><th><c></c></th></c<></c> | >         | <c></c>           | <c></c> |
|---------------------|--|-----------|-------------------|---------|
| Marc J. Zionts      | 222,500  | 5,104,377 | 88,500 / 0        | -       |
| Robert H. Gaynor    | -  | -         | -                 | -       |
| J. William Nelson   | -  | -         | 236,750 / 308,250 | -       |
| William J. Noll     | -  | -         | 99,500 / 156,250  | -       |
| Nicholas C. Hindman | 4,000  | 87,68     | 6,000 / 6         | 0,000   |
| Richard P. Riviere  | -  | -         | 16,800 / 7,200    | -       |

- (1) Value is calculated by subtracting the exercise price per share from the fair market value at the time of exercise and multiplying this amount by the number of shares exercised pursuant to the stock option.
- (2) Value is calculated by subtracting the exercise price per share from \$3,09375, the fair market value at March 31, 2001, and multiplying such amount by the number of shares subject to the option. The exercise price for the options exceeded the market value at March 31, 2001 and therefore no options listed were in-the-money on March 31, 2001.

</TABLE>

-11-

#### **EXECUTIVE OFFICER AGREEMENTS**

The Company has severance agreements with certain Named Executive Officer and certain other executive officers of the Company. The severance agreements provide that in the event such officer is terminated without Cause (as defined therein) or such officer resigns for Good Reason (as defined therein), the Company shall pay to such officer severance payments equal to such officer's salary and bonus for the fiscal year in which the termination occurs (two times such salary and bonus as to Mr. Zionts), and the severance agreements also provide for the payment of certain amounts upon the occurrence of certain events. The executive officers entering into the severance agreements agreed not to compete with the Company for one year in the event that their termination entitles them to severance payments and not to solicit any Company employees for a period of one year after a termination of such officer's employment with the Company. The Company's severance payment obligations and an officer's right to this additional bonus shall terminate upon such officer's death, resignation without Good Reason, retirement or termination for Cause. Payments are being made pursuant to these agreements for Mr. Zionts, Mr. Nelson and Mr. Hafner.

Pursuant to an agreement dated September 13, 1988 between the Company and Richard Riviere, the Vice President of Transaction Services of the Company and President of Conference Plus, Inc., a subsidiary of the Company, Mr. Riviere receives an annual base salary of not less than \$75,000 during his employment with the Company. This agreement also provides Mr. Riviere with a right of first refusal with respect to the Company's interest in Conference Plus in the event the Company decides to sell such interest. In addition, after his employment with the Company terminates, Mr. Riviere has agreed not to compete with the Company for a period of two years.

COMPENSATION AND STOCK INCENTIVE COMMITTEE REPORT ON EXECUTIVE COMPENSATION

The Compensation Committee of the Board of Directors is responsible for the Company's executive compensation policies. It annually determines the compensation to be paid to the executive officers of the Company. The Compensation Committee has two outside directors. The Stock Incentive Committee administers and determines the awards to be granted under the Company's 1995 Stock Incentive Plan and the Employee Stock Purchase Plan.

#### OVERVIEW AND PHILOSOPHY

The executive compensation program is intended to provide overall levels of compensation for the executive officers which are competitive for the industries and the geographic areas within which they operate, the individual's experience, and contribution to the long-term success of the Company. A leading consulting firm provides for the Compensation Committee's consideration information regarding executive compensation of companies that operate in similar industries. The Hambrecht & Quist Communications Index (see the Performance Graph) includes some of the companies which the Compensation Committee considers. The Compensation Committee believes that its task of determining fair and competitive compensation is ultimately judgmental.

The executive compensation program is composed of base salary, annual incentive compensation, equity based incentives, and other benefits generally available to all employees.

#### BASE SALARY

The base salary for each executive is intended primarily to be competitive with companies in the industries and geographic areas in which the Company competes. Surveys from outside firms and consultants are used to help determine what is competitive. In making annual adjustments to base salary, the Compensation Committee also considers the individual's performance over a period of time as well as any other information which may be available as to the value of the particular individual's past and prospective future services to the Company. This information includes comments and performance evaluations by the

-12-

Company's Chief Executive Officer. The Committee considers all such data; it does not prescribe the relative weight to be given to any particular component.

#### ANNUAL INCENTIVE COMPENSATION

Annual incentive compensation is ordinarily determined by a formula which considers the financial goals and objectives of the Company.

# LONG-TERM INCENTIVES

In general, both the Compensation Committee and the Stock Incentive Committee believe that equity based compensation should form a part of an executive's total compensation package. Stock options may be granted to executives in order to directly relate a portion of the executive's earnings to the stock price appreciation realized by the Company's stockholders over the option period. Stock options also provide executives with the opportunity to acquire an ownership interest in the Company. The number of shares covered by each executive's option will be determined by factors similar to those considered in establishing base salaries. In fiscal 2001, 210,750 stock options were granted to executive officers

#### **OTHER**

Other benefits are generally those available to all other employees in the Company, or a subsidiary, as appropriate.

#### COMPENSATION FOR CHIEF EXECUTIVE OFFICER

The Compensation Committee and the Stock Incentive Committee apply the same standards in establishing the compensation of the Company's Chief Executive Officer as are used for other executives. However, there are procedural differences. The Chief Executive Officer does not participate in setting the amount and nature of his compensation.

The Compensation Committee does not expect that Section 162(m) of the

Internal Revenue Code will limit the deductibility of compensation expected to be paid by the Company in the foreseeable future.

This report is submitted by the Compensation Committee of the Board of Directors.

Respectfully Submitted By:

The Compensation Committee
Paul A. Dwyer (Chair)
Robert Penny III
Melvin J. Simon

The Stock Incentive Committee Paul A Dwyer (Chair) Robert Penny III John W. Seazholtz

-13-

#### AUDIT COMMITTEE REPORT

The responsibilities of the Audit Committee, which are set forth in the Audit Committee Charter adopted by the Board of Directors (a copy of which is attached to this Proxy Statement as Appendix A), include providing oversight to the Company's financial reporting process through periodic meetings with the Company's independent auditors, internal auditors and management to review accounting, auditing, internal controls and financial reporting matters. The management of the Company is responsible for the preparation and integrity of the financial reporting information and related systems of internal controls. The Audit Committee, in carrying out its role, relies on the Company's senior management, including senior financial management, and its independent auditors.

We have reviewed and discussed with senior management the Company's audited financial statements included in the 2001 Annual Report to Stockholders. Management has confirmed to us that such financial statements (i) have been prepared with integrity and objectivity and are the responsibility of management and (ii) have been prepared in conformity with generally accepted accounting principles.

We have discussed with Ernst & Young LLP, our independent auditors, the matters required to be discussed by SAS 61 (Communications with Audit Committee). SAS 61 requires our independent auditors to provide us with additional information regarding the scope and results of their audit of the Company's financial statements, including with respect to (i) their responsibility under generally accepted auditing standards, (ii) significant accounting policies, (iii) management judgments and estimates, (iv) any significant audit adjustments, (v) any disagreements with management, and (vi) any difficulties encountered in performing the audit.

We have received from Ernst & Young LLP a letter providing the disclosures required by Independence Standards Board Standard No. 1 (Independence Discussions with Audit Committees) with respect to any relationships between Ernst & Young LLP and the Company that in their professional judgment may reasonably be thought to bear on independence. Ernst & Young LLP has discussed its independence with us, and has confirmed in such letter that, in its professional judgment, it is independent of the Company within the meaning of the federal securities laws.

Based on the review and discussions described above with respect to the Company's audited financial statements included in the Company's 2001 Annual Report to Stockholders, we have recommended to the Board of Directors that such financial statements be included in the Company's Annual Report on Form 10-K.

As specified in the Audit Committee Charter, it is not the duty of the Audit Committee to plan or conduct audits or to determine that the Company's financial statements are complete and accurate and in accordance with generally accepted accounting principles. That is the responsibility of management and the Company's independent auditors. In giving our recommendation to the Board of Directors, we have relied on (i) management's representation that such financial statements have been prepared with integrity and objectivity and in conformity with generally accepted accounting principals, and (ii) the report of the Company's independent auditors with respect to such financial statements.

Respectfully Submitted By:

The Audit Committee

-14-

# COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION (RELATED PARTY TRANSACTIONS)

The Compensation Committee is currently composed of Messrs. Dwyer (Chair), Penny and Simon, the Assistant Secretary and Assistant Treasurer of the Company. No interlocking relationship exists between the Company's Board of Directors or Compensation Committee and the board of directors or compensation committee of any other company, nor has any such interlocking relationship existed in the past.

Since 1984, Melvin J. Simon & Associates, Ltd. has provided accounting and other financial services to the Company. Mr. Simon, a director and the Assistant Secretary and Assistant Treasurer of the Company and Co-Trustee of the Voting Trust, is the sole owner of Melvin J. Simon & Associates, Ltd. The Company paid Melvin J. Simon & Associates, Ltd. approximately \$40,000, \$15,475 and \$18,236 in fiscal 1999, 2000 and 2001, respectively, for its services. The Company believes that these services are provided on terms no less favorable to the Company than could be obtained from unaffiliated parties.

The Company has granted Robert C. Penny III and Melvin J. Simon, as Trustees of the Voting Trust, certain registration rights with respect to the shares of Common Stock held in the Voting Trust.

In June 2001, trusts for the benefit of Robert C. Penny III, a director of the Company, and other Penny family members, entered into a guaranty of \$10 million of the Company's obligations under its revolving credit facility. In consideration of the guarantee, the Company has granted those trusts warrants to purchase 512,820 shares of Class A Common Stock for a period of five years at an exercise price of \$1.95 per share (the fair market value on the date of grant) and agreed to grant registration rights with respect to shares acquired upon exercise of the warrants.

The Company has certain severance agreements with each Named Executive Officer and certain other executive officers of the Company. See "Executive Compensation --Executive Officer Agreements".

# SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Exchange Act requires that the Company's officers and directors, and persons who own more than ten percent of the Company's outstanding stock, file reports of ownership and changes in ownership with the Securities and Exchange Commission. During fiscal 2001, to the knowledge of the Company, all Section 16(a) filing requirements applicable to its officers, directors, and greater than ten percent beneficial owners were complied with.

-15-

#### PERFORMANCE GRAPH

The following performance graph compares the quarterly percentage change in the Company's cumulative total stockholder return on its Class A Common Stock with the cumulative total return of the Nasdaq Stock Market--U.S. Index and the J.P. Morgan Hambrecht & Quist Communications Index for the period commencing April 1, 1996 and ending March 31, 2001. The stock price performance shown in the performance graph is not indicative of future stock price performance.

[PERFORMANCE GRAPH]

<TABLE> <CAPTION>

#### CUMULATIVE TOTAL RETURN

3/96 3/97 3/98 3/99 3/00 3/01

WESTELL TECHNOLOGIES, INC. 100.00 72.30 68.92 23.82 172.30 18.24 NASDAQ STOCK MARKET (U.S.) 100.00 111.15 168.47 227.62 423.37 169.46 JP MORGAN H & Q COMMUNICATIONS 100.00 87.94 126.36 188.81 546.94 183.19

</TABLE>

-16-

#### RELATIONSHIP WITH INDEPENDENT PUBLIC ACCOUNTANTS

The Company's independent auditors for fiscal 2001 were Ernst & Young LLP. Ernst & Young LLP replaced Arthur Andersen LLP as our auditors on February 19, 2001. Arthur Andersen LLP and the Company mutually agreed to terminate Arthur Andersen LLP's position as the Company's independent auditors. Selection of independent auditors is made by the Board of Directors upon consultation with the Audit Committee. The Board of Directors will vote upon the selection of auditors for the current fiscal year at a future Board meeting. Representatives of Ernst & Young LLP will be present at the Annual Meeting with the opportunity to respond to appropriate questions and to make a statement if they desire to do so.

#### **AUDIT FEES**

The aggregate fees billed by Westell's independent auditors rendered in connection with (i) the audit of Westell's annual financial statements set forth in the Westell Annual Report on Form 10-K for the year ended March 30, 2001, and (ii) the review of Westell's quarterly financial statements set forth in Westell's Quarterly Report on Form 10-Q for the quarter ended June 30, 2000, September 30, 2000, and December 30, 2000 were approximately \$308,350.

# AUDIT RELATED FEES

The aggregate fees for audit related services rendered by the independent auditors for Westell's most recent fiscal year were approximately \$11,000. These fees include work performed by the independent auditors with respect to an audit of the Teltrend benefit plan.

# FINANCIAL INFORMATION SYSTEMS DESIGN AND IMPLEMENTATION FEES

There were no information technology services rendered by Arthur Andersen LLP or Ernst & Young LLP during the year ended March 31, 2001.

#### ALL OTHER FEES

The aggregate fees for all other services rendered by its independent auditors for Westell's most recent fiscal year were approximately \$209,780. These fees include work performed by the independent auditors with respect to tax compliance, and other tax consulting, including assistance with Westell's analysis of the Teltrend acquisition transaction costs. The total of audit related fees and all other fees were approximately \$529,130.

# CONSIDERATION OF NON-AUDIT SERVICES PROVIDED BY INDEPENDENT ACCOUNTANT

The audit committee has considered whether the services provided under financial information systems design and implementation and other non-audit services are compatible with maintaining the auditor's independence and has determined that such services are compatible.

A stockholder proposal to be included in the Company's proxy statement and presented at the 2002 Annual Meeting must be received at the Company's executive offices, 750 North Commons Drive Aurora, Illinois 60504 by no later than May 25, 2002 for evaluation as to inclusion in the Proxy Statement in connection with such meeting.

Stockholders wishing to nominate a director or bring a proposal before the 2002 Annual Meeting (but not include the proposal in the Company's proxy statement) must cause written notice of the proposal to be received by the Secretary of the Company at the principal executive offices of the Company in Aurora, Illinois, by no later than 60 days prior to the Annual Meeting date, as well as comply with certain provisions of the Company's bylaws. In order for a stockholder to nominate a candidate for director, such notice must describe various matters regarding the nominee and the stockholder giving the notice, including such information as name, address, occupation and shares held. In order for a stockholder to bring other business before a stockholders meeting, the notice for such meeting must include various matters regarding the stockholder giving the notice and a description of the proposed business. These requirements are separate from and in addition to the requirements a stockholder must meet to have a proposal included in the Company's proxy statement.

#### FINANCIAL INFORMATION

The Company has furnished its financial statements to stockholders in its 2001 Annual Report, which accompanies this Proxy Statement. In addition, the Company will promptly provide, without charge to any stockholder, on the request of such stockholder, an additional copy of the 2001 Annual Report and the Company's most recent Form 10-K. Written requests for such copies should be directed to Westell Technologies, Inc., Attention: Nicholas C. Hindman, Sr., Senior Vice President and Chief Financial Officer, 750 North Commons Drive, Aurora, Illinois 60504; telephone number (630) 898-2500.

# OTHER MATTERS TO COME BEFORE THE MEETING

The Board of Directors of the Company knows of no other business that may come before the Annual Meeting. However, if any other matters are properly presented to the meeting, the persons named in the proxies will vote upon them in accordance with their best judgment.

WHETHER OR NOT YOU EXPECT TO ATTEND THE MEETING, PLEASE SIGN THE PROXY AND RETURN IT IN THE ENCLOSED STAMPED ENVELOPE.

By Order of the Board of Directors,

NICHOLAS C. HINDMAN, SR. Senior Vice President and Chief Financial Officer

Date: October 5, 2001

-18-

ANNEX A

#### AUDIT COMMITTEE CHARTER

# PURPOSE

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The Audit Committee is appointed by the Board of Directors for the primary purposes of:

- Assisting the Board of Directors in fulfilling its oversight responsibilities as they relate to the Company's accounting policies and internal controls, financial reporting practices and legal and regulatory compliance, and
- o Maintaining, through regularly scheduled meetings, a line of communication

between the Board of Directors and the Company's financial management, internal auditors and independent accountants.

# COMPOSITION AND QUALIFICATIONS

-----

The Audit Committee shall be appointed by the Board of Directors and shall be comprised of three or more Directors (as determined from time to time by the Board), each of whom shall meet the independence requirements of the Nasdaq Stock Market, Inc. Each member of the Audit Committee shall have the ability to understand fundamental financial statements. In addition, at least one member of the Audit Committee shall have past employment experience in finance or accounting, professional certification in accounting, or any other comparable experience or background which results in the individual's financial sophistication, including being or having been a chief executive officer, chief financial officer or other senior officer with financial oversight responsibilities.

#### RESPONSIBILITIES

-----

# The Audit Committee will:

- (1) Review the annual audited financial statements with management and the independent accountants. In connection with such review, the Audit Committee will:
- Discuss with the independent accountants the matters required to be discussed by Statement on Auditing Standards No. 61 relating to the conduct of the audit.
- Review changes in accounting or auditing policies, including resolution of any significant reporting or operational issues affecting the financial statements.
- o Inquire as to the existence and substance of any significant accounting accruals, reserves or estimates made by management that had or may have a material impact on the financial statements.
- o Review with the independent accountants any problems encountered in the course of their audit, including any change in the scope of the planned audit work and any restrictions placed on the scope of such work, any management letter provided by the independent accountants, and management's response to such letter.
- o Review with the independent accountants and the senior internal auditing executive the adequacy of the Company's internal controls, and any significant findings and recommendations.
- (2) Review (by full Committee or Chair) with management and the independent accountants the Company's quarterly financial statements in advance of SEC filings.
- (3) Oversee the external audit coverage. The Company's independent accountants are ultimately accountable to the Board of Directors and the Audit Committee, which have the ultimate authority and responsibility to select, evaluate and, where appropriate, replace the

-19-

independent accountants. In connection with its oversight of the external audit coverage, the Audit Committee will:

- o Recommend to the Board the appointment of the independent accountants.
- Approve the engagement letter and the fees to be paid to the independent accountants.
- o Obtain confirmation and assurance as to the independent accountants independence, including ensuring that they submit on a periodic basis (not less than annually) to the Audit Committee a formal written statement delineating all relationships between the independent accountants and the

Company. The Audit Committee is responsible for actively engaging in a dialogue with the independent accountants with respect to any disclosed relationships or services that may impact the objectivity and independence of the independent accountants and for recommending that the Board of Directors take appropriate action in response to the independent accountants' report to satisfy itself of their independence.

- Meet with the independent accountants prior to the annual audit to discuss planning and staffing of the audit.
- Review and evaluate the performance of the independent accountants, as the basis for a recommendation to the Board of Directors with respect to reappointment or replacement.
- (4) Meet periodically with management to review and assess the Company's major financial risk exposures and the manner in which such risks are being monitored and controlled.
- (5) Meet at least annually in separate executive session with the chief financial officer and the independent accountants.
- (6) Review periodically with the Company's General Counsel (i) legal and regulatory matters which may have a material affect on the financial statements, and (ii) corporate compliance policies or codes of conduct.
- Report regularly to the Board of Directors with respect to Audit Committee activities.
- (8) Prepare the report of the Audit Committee required by the rules of the Securities and Exchange Commission to be included in the proxy statement for each annual meeting.
- (9) Review and reassess annually the adequacy of this Audit Committee Charter and recommend any proposed changes to the Board of Directors.

While the Audit Committee has the responsibilities and powers set forth in this Charter, it is not the duty of the Audit Committee to plan or conduct audits or to determine that the Company's financial statements are complete and accurate and are in accordance with generally accepted accounting principles. This is the responsibility of management and the independent accountants. Nor is it the duty of the Audit Committee to conduct investigations, to resolve disagreements, if any, between management and the independent accountants or to assure compliance with laws and regulations and the Company's corporate policies.

-20-

# PROXY WESTELL TECHNOLOGIES, INC.

THIS PROXY IS SOLICITED BY THE BOARD OF DIRECTORS OF WESTELL TECHNOLOGIES, INC. FOR THE ANNUAL MEETING OF STOCKHOLDERS, ON OCTOBER 25, 2001, 10:00 A.M., LOCAL TIME, AT THE WESTELL CORPORATE HEADQUARTERS, 750 NORTH COMMONS DRIVE, AURORA, ILLINOIS 60504.

The undersigned hereby appoints John W. Seazholtz and Melvin J. Simon, and each of them proxies with the powers the undersigned would possess if personally present, and with full power of substitution, to vote all Class A Common Stock and/or Class B Common Stock held of record by the undersigned in Westell Technologies, Inc., upon all subjects that may properly come before the special meeting, and at any adjournments thereof, including the matters described in the joint proxy statement/prospectus furnished herewith, subject to any directions indicated on the reverse side of this card.

THE UNDERSIGNED HEREBY REVOKES ANY PROXY HERETOFORE GIVEN AND ACKNOWLEDGES RECEIPT OF THE PROXY STATEMENT FOR THE ANNUAL MEETING.

This proxy when properly executed will be voted in the manner directed by the undersigned direction is made, this proxy will be voted for proposals 1 and 2.

| (Con   | nments/Change of Address)   |                     |
|--|---|---------------------|
|  |   |                     |
|  |   |                     |
| ` •  | ou have written in the above space, please the corresponding box on the reverse side  | ·)                  |
|  | O AND DETACH HERE -   |                     |
|  | TTERS ARE PROPOSED BY THE BOA   | PD OF DIRECTORS     |
|  |   |                     |
| Director Nominees:<br>John W. Seazholtz,<br>Paul A. Dwyer, Jr.,<br>E. Van Cullens,<br>Robert C. Penny III,<br>Thomas A. Reynolds, III<br>Bernard F. Sergesketter,<br>Melvin J. Simon and | All Except[] [] []  | nominee exceptions: |
| Roger L. Plummer.  |   |                     |
| 2.AMENDMENT TO TE<br>CHARTER to increase<br>number of authorized sha<br>Class A Common Stock<br>109,000,000 shares.  | ares of   |                     |
| INSTRUCTION: To wit<br>authority to vote for any<br>individual nominee, writ<br>that nominee's name in the<br>space provided   | e   |                     |
|  | This proxy when properly executed will be voted in the manner directed herein by the undersigned stockholder. If no direction is made, this proxy will be deemed to constitute direction to vote "for" each of the above proposals.   |                     |
|  | Please mark, sign, date and return the proxy card using the enclosed env  | elope.              |
| Comments/Change<br>of Address  | Date  | _, 2001             |
|  | Signature(s)  |                     |
|  | Signature(s) (NOTE: Please sign exactly as name appears on this Proxy. When shares are held jointly, both should sign. When signing as attorney, executor, administrator, trustee, guardian, corporate officer or partner, give full title as such. If a corporation, please sign in corporate name by president or other authorized officer. If a partnership, please sign in partnership name by authorized |                     |

person.)