# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 11, 1999

### WESTELL TECHNOLOGIES, INC.

(Exact name of registrant as specified in its charter)

DELAWARE 0-27266 36-3154957
(State or other jurisdiction (Commission File Number) (I.R.S. Employer of incorporation) Identification Number)

750 North Commons Drive, Aurora, Illinois 60504 (Address of principal executive offices) (Zip Code)

(630) 898-2500 (Registrant's telephone number, including area code)

### ITEM 5. OTHER EVENTS

On June 11, 1999, Westell Technologies, Inc. entered into agreements with Fujitsu Telecom Europe Limited ("FTEL") pursuant to which Westell sold certain assets in its Cambridge, England operations (Westell Europe Limited (WEL)) to FTEL, assigned its lease to FTEL, transferred the employees of WEL to FTEL, and FTEL agreed to fund Westell for continued certain xDSL research and development work on the SuperVision DSLAM to meet FTEL's current and evolving requirements. The agreements also provide for licensing to FTEL of nonexclusive manufacturing rights to Westell's HDSL and ADSL products. A Press Release was issued by Westell on June 14, 1999 in respect to these matters, a copy of which is attached as Exhibit 99.1 to this Form 8-K and incorporated herein by reference.

These agreements with FTEL are anticipated to result in reduction of operating expenses of Westell for its 2000 fiscal year of approximately \$10,500,000, consisting of \$6,500,000 in savings from discontinuation of its Cambridge operations and the balance from FTEL's payments for the continued xDSL research and development work.

"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995:

Certain statements contained herein including, without limitation, the statement containing the phrase "anticipated to result in reduction of operating expenses," are forward looking statements that involve risks and uncertainties. These risks include, but are not limited to, product demand and market acceptance risks (including the future commercial acceptance of the Company's ADSL systems by telephone companies and other customers), the impact of competitive products and technologies (such as cable modems and fiber optic

cable), competitive pricing pressures, product development, excess and obsolete inventory due to new product development, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies, such as ADSL systems), the effect of the Company's accounting policies, the effect of economic conditions and trade, legal, social, and economic risks (such as import, licensing and trade restrictions) and other risks more fully described in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 1998 under the section "Risk Factors". The Company undertakes no obligation to release publicly the result of any revisions to these forward looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

# ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS (c) Exhibits

Exhibit 99.1 Press Release dated June 14, 1999 issued by Westell Technologies, Inc.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WESTELL TECHNOLOGIES, INC.

By: /s/ Nicholas C. Hindman

Dated: June 14, 1999

#### EXHIBIT 99.1

Investor Relations: Trade/Business Press: Fujitsu Telecom Europe, Ltd.

Bruce R. Albelda Brad Wills Kaz Saeki Westell, Inc. Wills & Associates, Marketing

Westell, Inc. Wills & Associates, Marketing Director 630.375.4125 Inc. 44.1.21.717.6000 balbelda@westell.com 301.530.3711 ftel@ftel.co.uk

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## FUJITSU TELECOMMUNICATIONS EUROPE LIMITED (FTEL) AND WESTELL EXPAND STRATEGIC ALLIANCE

Long Term Initiative Includes Funding Sponsorship for DSL Product Development, License of DSL Technology, Manufacturing for ADSL and HDSL Products, and Transfer Of Certain Assets of Westell's U.K. Operations to FTEL

AURORA, ILLINOIS AND BIRMINGHAM, ENGLAND... (JUNE 14, 1999) ...Westell Technologies, Inc. (NASDAQ: WSTL) and Fujitsu Telecommunications Europe Limited (FTEL) announced today that they have entered into a broad strategic agreement on ADSL and HDSL product development, manufacturing and global marketing. As part of this agreement, FTEL will assist Westell in the funding of certain future developments of ADSL and the parties will continue working together to enhance and to develop new products for both ADSL and HDSL applications. FTEL will receive a long-term license of Westell's intellectual property for ADSL and HDSL deployment in FTEL products.

Additionally, in a measure to streamline operations, Westell transferred certain assets of its U.K. operations to FTEL. Employees of Westell Europe Limited (WEL), headquartered in Cambridge, England, became employees of FTEL, FTEL assumed WEL's lease, purchased certain fixed assets and inventories of WEL, and earned manufacturing rights.

"Westell and FTEL have been working closely for a number of years, including our partnership in a major European DSL deployment" stated Marc Zionts, CEO of Westell, Inc. "This agreement marks another step in our strategy to further promote our participation in the DSL marketplace while decreasing our operating expenses. The long term licensing agreement of our Intellectual Property will enhance the capabilities of FTEL to leverage its significant

presence in the marketplace."

"Our growing position in the access market will be further enhanced by the addition of Westell's European team. This will provide greater emphasis on our broadband solutions and will enable us to provide much greater value for our customers. This agreement will facilitate greater integration of technology into the next generation of product. We look forward to it providing innovative xDSL based end-to-end solutions for our customers" said Shigeyuki Unagami, Managing Director, FTEL.

Westell Technologies, Inc, headquartered in Aurora, Illinois, is a holding company for Westell, Inc. and Conference Plus, Inc. Westell, Inc. manufactures and licenses DSL systems and value added CPE, and manufactures telecommunications access products. Conference Plus, Inc. is a multi-point telecommunications service bureau specializing in audio teleconferencing, multi-point video conferencing, broadcast fax, and IP multimedia conferencing services. Additional information can be obtained by visiting Westell's Web site at www.westell.com.

FTEL is a wholly owned subsidiary of Fujitsu Limited and FTEL employs more than 1,100 people at various sites in the UK and Europe. FTEL plays an important role of Fujitsu's telecommunications activities in Europe and its main product portfolio includes manufacture of ISDN, DWS, Kilostream, Optical systems and SDH radio products in addition to design and development of network management platforms and other advanced telecommunications systems and provision of associated support services. Additional information can be obtained by visiting FTEL's Web site at www.ftel.co.uk.

### "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995:

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Certain statements contained herein including, without limitation, "decreasing operating expenses", "enhance the capabilities of FTEL to leverage its significant presence in the marketplace", are forward looking statements that involve risks and uncertainties. These risks include, but are not limited to, product demand and market acceptance risks (including the future commercial acceptance of the Company's ADSL systems by telephone companies and other customers), the impact of competitive products and technologies (such as cable modems and fiber optic cable), competitive pricing pressures, product development, excess and obsolete inventory due to new product development, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies, such as ADSL systems), the effect of the Company's accounting policies, the effect of economic conditions and trade, legal, social, and economic risks (such as import, licensing and trade restrictions) and other risks more fully described in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 1998 under the section "Risk Factors". The Company undertakes no obligation to release publicly the result of any revisions to these forward looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.