# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 27, 2015

# WESTELL TECHNOLOGIES, INC.

(Exact name of registrant as specified in charter)

Delaware (State of other jurisdiction of incorporation) 0-27266 (Commission File Number) 36-3154957 (IRS Employer Identification No.)

750 North Commons Drive, Aurora, Illinois (Address of principal executive offices) 60504 (Zip Code)

Registrant's telephone number, including area code (630) 898-2500

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 28, 2015, Westell Technologies, Inc. (the Company or Westell) issued a press release setting forth the financial results for its fiscal year 2016 second quarter ended September 30, 2015. A copy of the press release is attached hereto as Exhibit 99.1.

#### Item 2.06. MATERIAL IMPAIRMENTS

The disclosure set forth in Item 4.02 below is incorporated by reference.

# Item 4.02. NON-RELIANCE ON PREVIOUSLY ISSUED FINANCIAL STATEMENTS OR A RELATED AUDIT REPORT OR COMPLETED INTERIM REVIEW

On October 27, 2015, Westell's Audit Committee, after consultation with management and Ernst & Young LLP, Westell's independent auditors, concluded that the financial statements for the years ended March 31, 2015 and 2014, and the quarterly periods within these years, as well as the quarter ended June 30, 2015, should no longer be relied upon.

In the second quarter of fiscal 2015, we recorded a \$10,555 thousand non-cash charge for the impairment of goodwill. The \$10,555 thousand of goodwill arose from the purchase accounting for the Kentrox acquisition, which closed on April 1, 2013. However, we determined that the goodwill arising from the Kentrox acquisition should have been \$895 thousand higher, or \$11,450 thousand, due to an unrecorded liability of \$1,445 thousand related to a contractual obligation that existed prior to the acquisition. Because the unrecorded liability creates a deferred tax asset of \$550 thousand at acquisition date, we have concluded that our income tax benefit for the quarter ended March 31, 2014 should have been \$550 thousand lower, and the goodwill impairment for the quarter ended September 30, 2014 should have been \$895 thousand higher.

The restatement does not impact the fiscal year-to-date 2016 Consolidated Statement of Operations. The restatement is expected to change the following line items in our previous fiscal years Consolidated Statement of Operations as follows(amounts in thousands, except EPS):

#### Fiscal Year 2014 Impact

	Т	hree Months Ended March 31, 2014			Year Ended March 31, 2014	
Consolidated Statements of Operations:	Previously Reported	Adjustment <sup>(1)</sup>	Restated	Previously Reported	Adjustment <sup>(1)</sup>	Restated
Income tax (expense) benefit	\$8,585	\$(550)	\$8,035	\$8,460	\$(550)	\$7,910
Net income (loss)	4,437	(550)	3,887	4,926	(550)	4,376
Diluted net income (loss) per share	\$0.07	\$(0.01)	\$0.06	\$0.08	\$(0.01)	\$0.07

(1) Adjustments as shown in the line items impacted, associated totals and subtotals would also be impacted.

#### Fiscal Year 2015 Impact

		hree Months Ended September 30, 2014		Year Ended March 31, 2015					
Consolidated Statements of Operations:	Previously Reported	Adjustment <sup>(1)</sup>	Restated	Previously Reported	Adjustment <sup>(1)</sup>	Restated			
Goodwill impairment	\$10,555	\$895	\$11,450	\$31,102	\$895	\$31,997			
Net income (loss)	(14,649)	(895)	(15,544)	(58,007)	(895)	(58,902)			
Diluted net income (loss) per									
share	\$(0.24)	\$(0.02)	\$(0.26)	\$(0.97)	\$(0.01)	\$(0.98)			
					\$(0.01)	\$(0			

(1) Adjustments as shown in the line items impacted, associated totals and subtotals would also be impacted.

We are in the process of restating the financial results and expect to amend the Annual Report Form 10-K for the year ended March 31, 2015 and the Quarterly Report on Form 10-Q for the quarter ended June 30, 2015. We intend to file the amended reports as promptly as practicable.

#### Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995

Certain statements contained herein that are not historical facts or that contain the words "believe," "expect," "intend," "anticipate," "estimate," "may," "will," "plan," "should," or derivatives thereof and other words of similar meaning are forward-looking statements that involve risks and uncertainties. Such statements include those regarding the Company's intent to restate its prior financial statements and related disclosures, the amount and nature of the estimated adjustments on the restated financial statements and the expected timing of filing reports with the Securities and Exchange Commission. Actual results may differ materially from those expressed in or implied by such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, product demand and market acceptance risks, customer spending patterns, need for financing and capital, economic weakness in the United States ("U.S.") economy and telecommunications market, the effect of international economic conditions and trade, legal, social and economic risks (such as import, licensing and trade restrictions), the impact of competitive products or technologies, competitive pricing pressures, customer product selection decisions, product cost increases, component supply shortages, new product development, excess and obsolete inventory, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the ability to successfully consolidate and rationalize operations, the ability to successfully identify, acquire and integrate acquisitions, the effect of the Company's accounting policies, retention of key personnel and other risks more fully described in the Company's SEC filings, including the Form 10-K for the fiscal year ended March 31, 2015, under Item 1A - Risk Factors. The Company undertakes no obligation to publicly update these forward-looking statements to reflect current events or circumstances after the date hereof, or to reflect the occurrence of unanticipated events, or otherwise.

### Item 9.01. FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

99.1 Press release announcing financial results for the fiscal year 2016 second quarter ended September 30, 2015.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

## WESTELL TECHNOLOGIES, INC.

Date: October 28, 2015

By: /s/ Thomas P. Minichiello

Thomas P. Minichiello Senior Vice President, Chief Financial Officer, Treasurer and Secretary



**NEWS RELEASE** 

# Westell Technologies Reports Second Quarter Revenue of \$25.5 million

# Sequential revenue growth of 18% and gross margin of 40%

AURORA, IL, October 28, 2015 – Westell Technologies, Inc. (NASDAQ: WSTL), a leading provider of in-building wireless, intelligent site management, cell site optimization, and outside plant solutions, today announced results for its fiscal 2016 second quarter ended September 30, 2015.

Consolidated revenue was \$25.5 million, consisting of \$10.8 million from the In-Building Wireless (IBW) segment and \$14.7 million from the Communication Solutions Group (CSG) segment. Both IBW and CSG segment revenues were up sequentially, increasing 19% and 18%, respectively.

"We made good progress in the fiscal second quarter in executing our growth and operational turnaround strategy. We achieved solid top and bottom line improvements, including double-digit sequential revenue increases for our intelligent site management and tower-mounted amplifier product lines," said Tom Gruenwald, Chairman and CEO of Westell Technologies. "Our non-GAAP operating expenses rose this quarter as we are making the necessary changes in our sales organization to increase customer engagement, and we also recently appointed a Chief Technology Officer to guide our product evolution strategy. These are important investments that position Westell to expand market opportunities and drive future revenue growth."

On a GAAP basis, the Company recorded a net loss in the quarter ended September 30, 2015 of \$2.5 million or \$0.04 per share, compared to a net loss of \$3.9 million or \$0.06 per share in the quarter ended June 30, 2015. On a non-GAAP basis, the Company recorded a net loss in the quarter ended September 30, 2015 of \$0.7 million or \$0.01 per share, compared to a non-GAAP net loss of \$2.0 million or \$0.03 per share in the prior quarter. Please refer to the schedule at the end of this release for a complete GAAP to non-GAAP reconciliation and other information related to non-GAAP measures.

Cash and short-term investments were \$36.4 million at September 30, 2015, compared to \$36.9 million at June 30, 2015. The net cash use during the quarter was primarily the result of capital expenditures associated with our ClearLink DAS project, partly offset by positive operating cash flow due to a reduced net loss and lower inventory.

# **In-Building Wireless (IBW) Segment**

IBW segment revenue was \$10.8 million in the quarter ended September 30, 2015, up 19% from \$9.1 million in the quarter ended June 30, 2015. The sequential increase was driven by higher revenues across all product categories - DAS conditioners, repeaters, and ancillary products - and included record quarterly sales of our active DAS conditioner, the Universal DAS Interface Tray (UDIT). Gross profit was \$4.5

million and gross margin was 42.0%, compared to \$4.0 million and 44.1% in the prior quarter. Gross profit increased due to the higher revenue while gross margin decreased slightly due to a less favorable mix. IBW R&D expenses were \$2.8 million, compared to \$3.2 million in the prior quarter. As a result, IBW segment profit was \$1.8 million, compared to segment profit of \$0.8 million in the quarter ended June 30, 2015.

## **Communication Solutions Group (CSG) Segment**

CSG segment revenue was \$14.7 million in the quarter ended September 30, 2015, up 18% from \$12.5 million in the quarter ended June 30, 2015. The sequential increase was driven by higher revenues across all product categories - intelligent site management (ISM), tower mounted amplifiers, and outside plant solutions - including the highest quarterly revenue level for ISM since December 2013. Gross profit was \$5.7 million and gross margin was 38.7% compared to \$4.4 million and 35.4% in the prior quarter. Gross profit and gross margin increased due primarily to the higher revenue. CSG R&D expenses were \$1.9 million in both the current and prior quarter. As a result, CSG segment profit was \$3.8 million, compared to \$2.5 million in the quarter ended June 30, 2015.

# **Conference Call Information**

Management will discuss financial and business results during the quarterly conference call on Thursday, October 29, 2015 at 9:30 AM Eastern Time. Investors may quickly register online in advance of the call at <u>https://www.conferenceplus.com/westell</u>. After registering, participants receive dial-in numbers, a passcode and a registration ID that is used to uniquely identify their presence and automatically join them into the audio conference. A participant may also register by telephone on October 29 by calling 888-206-4073 no later than 9:15 AM Eastern Time (8:15 AM Central Time) and providing the operator confirmation number 40912997.

This news release and related information that may be discussed on the conference call, will be posted on the Investor Relations section of Westell's website: <u>http://www.westell.com</u>. A digital recording of the entire conference will be available for replay on Westell's website by approximately 1:00 PM Eastern Time following the conclusion of the conference.

### About Westell Technologies

Westell Technologies, Inc. is a leading provider of in-building wireless, intelligent site management, cell site optimization, and outside plant solutions focused on innovation and differentiation at the edge of telecommunication networks, where end users connect. The Company's comprehensive set of products and solutions enable telecommunication service providers and other network operators to improve network performance and reduce operating expenses. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming networks into high quality, reliable systems. For more information, please visit <u>www.westell.com</u>.

## "Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995

Certain statements contained herein that are not historical facts or that contain the words "believe," "expect," "intend," "anticipate," "estimate," "may," "will," "plan," "should," or derivatives thereof and other words of similar meaning are forward-looking statements that involve risks and uncertainties. Actual results may differ materially from those expressed in or implied by such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to,

product demand and market acceptance risks, customer spending patterns, need for financing and capital, economic weakness in the United States ("U.S.") economy and telecommunications market, the effect of international economic conditions and trade, legal, social and economic risks (such as import, licensing and trade restrictions), the impact of competitive products or technologies, competitive pricing pressures, customer product selection decisions, product cost increases, component supply shortages, new product development, excess and obsolete inventory, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the ability to successfully consolidate and rationalize operations, the ability to successfully identify, acquire and integrate acquisitions, the effect of the Company's accounting policies, retention of key personnel and other risks more fully described in the Company's SEC filings, including the Form 10-K for the fiscal year ended March 31, 2015, under Item 1A - Risk Factors. The Company undertakes no obligation to publicly update these forward-looking statements to reflect current events or circumstances after the date hereof, or to reflect the occurrence of unanticipated events, or otherwise.

Financial Tables to Follow:

## Westell Technologies, Inc. Condensed Consolidated Statement of Operations (Amounts in thousands, except per share amounts)

(Unaudited)

			Three	months ended	1			Six months ended					
	Se	ptember 30,		June 30,	S	eptember 30,	Se	ptember 30,	September 30,				
		2015		2015		2014 (1)		2015		2014 (1)			
Revenue	\$	25,514	\$	21,570	\$	23,646	\$	47,084	\$	51,471			
Gross profit		10,231		8,429		8,065		18,660		17,749			
Gross margin		40.1 %	,	39.1%		34.1%		39.6%		34.5%			
Operating expenses:													
Research and development		4,625		5,086		4,300		9,711		8,775			
Sales and marketing		4,026		3,196		2,924		7,222		6,345			
General and administrative		2,580		2,969		3,280		5,549		6,334			
Intangible amortization		1,432		1,399		1,710		2,831		3,295			
Restructuring				17		(2)		17		55			
Goodwill impairment (2)		—		_		11,450				11,450			
Total operating expenses		12,663	_	12,667		23,662		25,330		36,254			
Operating income (loss)		(2,432)		(4,238)		(15,597)		(6,670)		(18,505)			
Other income (expense), net		(61)		38		(16)		(23)		45			
Income (loss) before income taxes and discontinued operations		(2,493)		(4,200)		(15,613)		(6,693)		(18,460)			
Income tax benefit (expense)		20		62		69		82		98			
Net income (loss) from continuing		20		02		07		02		70			
operations		(2,473)		(4,138)		(15,544)		(6,611)		(18,362)			
Income from discontinued operations <sup>(3)</sup>		_		272				272					
Net income (loss)	\$	(2,473)	\$	(3,866)	\$	(15,544)	\$	(6,339)	\$	(18,362)			
Basic net income (loss) per share:	-			(-))	·		-	(-))	-	(-) /			
Basic net income (loss) from continuing operations Basic net income (loss) from discontinued operations	\$	(0.04)	\$	(0.07)	\$	(0.26)	\$	(0.11)	\$	(0.31)			
Basic net income (loss) <sup>(4)</sup>	\$	(0.04)	\$	(0.06)	\$	(0.26)	\$	(0.10)	\$	(0.31)			
Diluted net income (loss) per share:					-	. ,		<u>``</u>		. ,			
Diluted net income (loss) from continuing operations	\$	(0.04)	\$	(0.07)	\$	(0.26)	\$	(0.11)	\$	(0.31)			
Diluted net income (loss) from discontinued operations		_		_		_		_		_			
Diluted net income (loss) <sup>(4)</sup>	\$	(0.04)	\$	(0.06)	\$	(0.26)	\$	(0.10)	\$	(0.31)			
Weighted-average number of common shares outstanding:													
Basic		60,783		60,703		59,924		60,743		59,819			
Diluted		60,783		60,703		59,924		60,743		59,819			

(1) Reflects unaudited adjustment to correct previously unidentified error.

(2) The Company recorded a non-cash charge during the second quarter of fiscal year 2015 to record the impairment of the full carrying value of the Company's goodwill related to the Kentrox acquisition.

(3) Income from discontinued operations resulted from the expiration of indemnity periods and release of contingency reserves related to the sale of ConferencePlus.

(4) Totals may not sum due to rounding.

### Westell Technologies, Inc. Condensed Consolidated Balance Sheet (Amounts in thousands) (Unaudited)

	Septer	nber 30, 2015	March 31, 2015 (1)		
Assets					
Cash and cash equivalents	\$	32,878	\$	14,026	
Short-term investments		3,476		23,906	
Accounts receivable, net		17,130		11,845	
Inventories		12,196		16,205	
Prepaid expenses and other current assets		2,470		3,285	
Deferred income taxes		1,030		1,043	
Land held-for-sale				264	
Total current assets		69,180		70,574	
Property and equipment, net		4,468		3,603	
Intangible assets, net		23,110		25,942	
Other non-current assets		140		258	
Total assets	\$	96,898	\$	100,377	
Liabilities and Stockholders' Equity					
Accounts payable	\$	7,643	\$	4,011	
Accrued expenses		6,203		5,576	
Accrued restructuring		1,092		1,161	
Contingent consideration payable		1,030		1,184	
Deferred revenue		1,217		2,415	
Total current liabilities		17,185		14,347	
Deferred revenue non-current		1,104		751	
Deferred income tax liability		1,133		1,089	
Accrued restructuring non-current		1,099		1,642	
Contingent consideration payable non-current		—		400	
Other non-current liabilities		352		409	
Total liabilities		20,873		18,638	
Total stockholders' equity		76,025		81,739	
Total liabilities and stockholders' equity	\$	96,898	\$	100,377	

(1) Reflects unaudited adjustment to correct previously unidentified error.

## Westell Technologies, Inc. Condensed Consolidated Statement of Cash Flows (Amounts in thousands) (Unaudited)

	Six	eptember 30,	
		2015	2014 (1)
Cash flows from operating activities:			
Net income (loss)	\$	(6,339) \$	(18,362)
Reconciliation of net loss to net cash used in operating activities:			
Depreciation and amortization		3,495	3,755
Goodwill impairment		—	11,450
Stock-based compensation		710	1,114
Restructuring		17	55
Deferred taxes		57	(28)
Exchange rate loss		60	4
Changes in assets and liabilities:			
Accounts receivable		(5,342)	3,890
Inventory		4,009	1,793
Accounts payable and accrued expenses		3,476	(3,229)
Deferred revenue		(845)	(642)
Other		933	(14
Net cash provided by (used in) operating activities		231	(214
Cash flows from investing activities:			
Net maturity (purchase) of short-term investments and debt securities		20,430	(4,786)
Acquisitions, net of cash acquired		_	(304
Proceeds from sale of land		264	_
Purchases of property and equipment, net		(1,530)	(1,155)
Net cash provided by (used in) investing activities		19,164	(6,245)
Cash flows from financing activities:			
Purchase of treasury stock		(85)	(688
Proceeds from stock options exercised		_	155
Payment of contingent consideration		(455)	(879)
Net cash provided by (used in) financing activities		(540)	(1,412)
(Gain) loss of exchange rate changes on cash		(3)	(2
Net increase (decrease) in cash and cash equivalents		18,852	(7,873
Cash and cash equivalents, beginning of period		14,026	35,793
Cash and cash equivalents, end of period	\$	32,878 \$	27,920

(1) Reflects unaudited adjustment to correct previously unidentified error.

#### Westell Technologies, Inc. Segment Statement of Operations (Amounts in thousands) (Unaudited)

# Sequential Quarter Comparison

	Three m	onths en	nded Septemb	er 30, 2		Three Months Ended June 30, 2015							
	 IBW		CSG		Total		IBW		CSG		Total		
Revenue	\$ 10,819	\$	14,695	\$	25,514	\$	9,070	\$	12,500	\$	21,570		
Cost of revenue	6,272		9,011		15,283		5,069		8,072		13,141		
Gross profit	 4,547		5,684		10,231		4,001		4,428		8,429		
Gross margin	42.0%	ó	38.7%	, D	40.1%	6	44.1%		35.4%		39.1%		
Research and													
development	 2,775		1,850		4,625		3,162		1,924		5,086		
Segment profit (loss)	\$ 1,772	\$	3,834	\$	5,606	\$	839	\$	2,504	\$	3,343		

# Year ago Quarter Comparison

	Three n	10nths e	ended Septem	ber 30,	2015		Three Mo	onths E	nded Septembe	r 30, 2	Total 23,646 15,581 8,065					
	 IBW		CSG		Total	otal IBW		CSG		Total						
Revenue	\$ 10,819	\$	14,695	\$	25,514	\$	11,121	\$	12,525	\$	23,646					
Cost of revenue	6,272		9,011		15,283		6,753		8,828		15,581					
Gross profit	 4,547		5,684		10,231		4,368		3,697		8,065					
Gross margin	42.0%	<i></i>	38.7%	, D	40.1%	6	39.3%	)	29.5%		34.1%					
Research and																
development	 2,775		1,850		4,625		2,103		2,197		4,300					
Segment profit (loss)	\$ 1,772	\$	3,834	\$	5,606	\$	2,265	\$	1,500	\$	3,765					

# Year-to-Date Comparison

	 Six mo	nths end	ded Septembe	r 30, 20	015		Six mor	ths en	ded September	30, 20	Total 51,471 33,722 17,749 34.5%						
	IBW		CSG		Total	IBW			CSG		Total						
Revenue	\$ 19,889	\$	27,195	\$	47,084	\$	25,218	\$	26,253	\$	51,471						
Cost of revenue	11,341		17,083		28,424		15,039		18,683		33,722						
Gross profit	 8,548		10,112		18,660		10,179		7,570		17,749						
Gross margin	43.0%	, D	37.2%	)	39.6%	ó	40.4%		28.8%		34.5%						
Research and development	5,937		3,774		9,711		4,298		4,477		8,775						
Segment profit (loss)	\$ 2,611	\$	6,338	\$	8,949	\$	5,881	\$	3,093	\$	8,974						

# Westell Technologies, Inc. Reconciliation of GAAP to non-GAAP Financial Measures (Amounts in thousands, except per share amounts) (Unaudited)

		Th	ee 1			Six months ended				
	S	Sept. 30, 2015		June 30, 2015		Sept. 30, 2014 <sup>(1)</sup>	5	Sept. 30, 2015		Sept. 30, 2014 <sup>(1)</sup>
GAAP net income (loss)	\$	(2,473)	\$	(3,866)	\$	(15,544)	\$	(6,339)	\$	(18,362)
Adjustments:										
Inventory fair value step-up <sup>(2)</sup>						206				462
Deferred revenue adjustment <sup>(2)</sup>		73		73		112		146		258
Goodwill impairment <sup>(3)</sup>		—				11,450		—		11,450
Amortization of intangibles (4)		1,432		1,399		1,710		2,831		3,295
Restructuring, separation, and transition (5)		59		164		(2)		223		55
Stock-based compensation (6)		253		457		560		710		1,114
(Income) loss from discontinued operations (7)				(272)		_		(272)		
Total adjustments		1,817		1,821		14,036		3,638		16,634
Non-GAAP net income (loss)	\$	(656)	\$	(2,045)	\$	(1,508)	\$	(2,701)	\$	(1,728)
GAAP net income (loss) per common share:										
Basic	\$	(0.04)	\$	(0.06)	\$	(0.26)	\$	(0.10)	\$	(0.31)
Diluted	\$	(0.04)	\$	(0.06)	\$	(0.26)	\$	(0.10)	\$	(0.31)
Non-GAAP net income (loss) per common share:										
Basic	\$	(0.01)	\$	(0.03)	\$	(0.03)	\$	(0.04)	\$	(0.03)
Diluted	\$	(0.01)	\$	(0.03)	\$	(0.03)	\$	(0.04)	\$	(0.03)
Average number of common shares outstanding:										
Basic		60,783		60,703		59,924		60,743		59,819
Diluted		60,783		60,703		59,924		60,743		59,819

	Т	hree Montl	is Ei	nded Septer	nber 30, 2015		Three M	onth	s Ended June	30, 2015
	Revenue		Gross Profit		Gross Margin	Revenue		Gross Profit		Gross Margin
GAAP - Consolidated	\$	25,514	\$	10,231	40.1%	\$	21,570	\$	8,429	39.1%
Deferred revenue adjustment <sup>(2)</sup>		73		73			73		73	
Stock-based compensation (6)				14					(3)	
Non-GAAP - Consolidated	\$	25,587	\$	10,318	40.3%	\$	21,643	\$	8,499	39.3%

		Th	ree n	nonths ended	l		Six months ended						
	Sep	otember 30,		June 30,				ptember 30,	, I				
	2015			2015	2014 (1)		2015			2014 (1)			
GAAP operating expenses	\$	12,663	\$	12,667	\$	23,662	\$	25,330	\$	36,254			
Adjustments:													
Goodwill impairment <sup>(3)</sup>		—		—		(11,450)		—		(11,450)			
Amortization of intangibles (4)		(1,432)		(1,399)		(1,710)		(2,831)		(3,295)			
Restructuring, separation, and transition (5)		(59)		(164)		2		(223)		(55)			
Stock-based compensation (6)		(239)		(460)		(535)		(699)		(1,071)			
Total adjustments		(1,730)		(2,023)		(13,693)		(3,753)		(15,871)			
Non-GAAP operating expenses	\$	10,933	\$	10,644	\$	9,969	\$	21,577	\$	20,383			

The Company conforms to U.S. Generally Accepted Accounting Principles (GAAP) in the preparation of its financial statements. The schedules above reconcile the Company's non-GAAP financial measures to the most directly comparable GAAP measure. The adjustments share one or more of the following characteristics: they are unusual and the Company does not expect them to recur in the ordinary course of its business; they do not involve the expenditure of cash; they are unrelated to the ongoing operation of the business in the ordinary course; or their magnitude and timing is largely outside of the Company's control. Management believes that these non-GAAP results provide meaningful supplemental information to investors and indicate the Company's core performance and that they facilitate comparison of results across reporting periods. The Company uses these non-GAAP measures when evaluating its financial results. Non-GAAP measures should not be viewed as a substitute for the Company's GAAP results.

(1) Reflects unaudited adjustment to correct previously unidentified

error.

(2) On April 1, 2013 and March 1, 2014, the Company purchased Kentrox and Cellular Specialties, Inc. (CSI), respectively. These acquisitions required the step-up of certain assets to fair value, which resulted in cost that will not recur once those assets have fully settled. The adjustments remove the increased costs associated with the third-party sales of inventory that was stepped-up and the step-down on acquired deferred revenue that was recognized.

(3) The Company recorded a non-cash charge during the second quarter of fiscal 2015 to record the impairment of the full carrying value of the Company's goodwill related to the Kentrox acquisition.

- (4) Amortization of intangibles is a non-cash expense arising from the acquisition of intangible assets.
- (5) Restructuring expenses are not directly related to the ongoing performance of our fundamental business operations. This adjustment also includes severance benefits related to the departure of certain former executives.
- (6) Stock-based compensation is a non-cash expense incurred in accordance with share-based compensation accounting standards.
- (7) The release of contingent liabilities related to the sale of ConferencePlus are presented as discontinued operations.

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