## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 10-Q/A** Amendment No. 1

#### **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** X

For the quarterly period ended June 30, 2015

OR

#### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES **EXCHANGE ACT OF 1934**

For the transition period from to

**Commission File Number 0-27266** 

# Westell Technologies, Inc.

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation or organization)

750 North Commons Drive, Aurora, IL

(Address of principal executive offices)

60504

Registrant's telephone number, including area code (630) 898-2500

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check or mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

arge Accelerated Filer		Accelerated Filer							
Non-Accelerated Filer		Smaller Reporting Company							
Indicate by check mark whether	Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. Yes 🗆 No 🗵								
Indicate the number of shares out	Indicate the number of shares outstanding of each of the issuer's classes of common stock as of July 21, 2015:								

Class A Common Stock, \$0.01 Par Value - 46,965,244 shares

Class B Common Stock, \$0.01 Par Value - 13,937,151 shares

36-3154957 (I.R.S. Employer **Identification Number)** 

(Zip Code)

## **EXPLANATORY NOTE**

On November 6, 2015, we filed an amended Annual Report on Form 10-K for the fiscal year ended March 31, 2015. This Amendment No. 1 on Form 10-Q/A ("Amendment No. 1") amends the Quarterly Report on Form 10-Q of Westell Technologies, Inc. (the "Company") for the fiscal quarter ended June 30, 2015, as originally filed with the Securities and Exchange Commission (the "SEC") on July 31, 2015 (the "Original Filing"). Amendment No. 1 amends the Original Filing to correct an error related to a previously unidentified pre-acquisition liability, as more fully described in Note 1 to the Condensed Consolidated Financial Statements contained in this Amendment No. 1. For ease of reference, Amendment No. 1 amends and restates the Original Filing in its entirety. Revisions to the Original Filing have been made to the following sections:

- Item 1 Financial Statements
- Item 2 Management's Discussion and Analysis of Financial Conditions and Results of Operations

In addition, the Company's principal executive officer and principal financial officer have provided new certifications in connection with this Amendment No. 1 (Exhibits 31.1, 31.2, and 32.1).

Management assessed its evaluation of the effectiveness of the Company's internal control over financial reporting as of March 31, 2015 based on the framework established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Management had concluded that the Company's internal control over financial reporting was effective as of March 31, 2015, in spite of the restatement required because the restatement was caused by a previously unidentified pre-acquisition liability. The Company's controls effectively detected this error at the first opportunity following the acquisition for the control to function.

Except as described above, no other amendments have been made to the Original Filing. This Amendment No. 1 continues to speak as of the date of the Original Filing, and the Company has not updated the disclosure contained herein to reflect events that have occurred since the date of the Original Filing. Accordingly, this Amendment No. 1 should be read in conjunction with the Company's other filings made with the SEC subsequent to the filing of the Original Filing, including any amendments to those filings.

## WESTELL TECHNOLOGIES, INC. AND SUBSIDIARIES FORM 10-Q/A INDEX

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## **Cautionary Statement Regarding Forward-Looking Information**

Certain statements contained herein that are not historical facts or that contain the words "believe," "expect," "intend," "anticipate," "estimate," "may," "will," "plan," "should," or derivatives thereof and other words of similar meaning are forward-looking statements that involve risks and uncertainties. Actual results may differ materially from those expressed in or implied by such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, product demand and market acceptance risks, customer spending patterns, need for financing and capital, economic weakness in the United States ("U.S.") economy and telecommunications market, the effect of international economic conditions and trade, legal, social and economic risks (such as import, licensing and trade restrictions), the impact of competitive products or technologies, competitive pricing pressures, customer product selection decisions, product cost increases, component supply shortages, new product development, excess and obsolete inventory, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the ability to successfully consolidate and rationalize operations, the ability to successfully identify, acquire and integrate acquisitions, effects of the Company's accounting policies, retention of key personnel and other risks more fully described in our Form 10-K/A for the fiscal year ended March 31, 2015, under Item 1A - Risk Factors. The Company undertakes no obligation to publicly update these forward-looking statements to reflect current events or circumstances after the date hereof or to reflect the occurrence of unanticipated events or otherwise.

#### Trademarks

The following terms used in this filing are our trademarks: ClearLink®, Kentrox®, Optima Management System®, UDIT®, WESTELL TECHNOLOGIES®, and Westell®. All other trademarks appearing in this filing are the property of their holders.

## WESTELL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share amounts)

	(unaudited) June 30, 2015 as restated <sup>(1)</sup> )	arch 31, 2015 s restated <sup>(1)</sup> )
Assets	 <u> </u>	 ,
Current assets:		
Cash and cash equivalents	\$ 20,847	\$ 14,026
Short-term investments	16,071	23,906
Accounts receivable (net of allowance of \$345 and \$408 at June 30, 2015, and March 31, 2015,		
respectively)	14,452	11,845
Inventories	14,785	16,205
Prepaid expenses and other current assets	3,423	3,285
Deferred income taxes	1,028	1,043
Land held-for-sale	 	 264
Total current assets	 70,606	 70,574
Property and equipment, gross	16,538	16,084
Less accumulated depreciation and amortization	 (12,778)	 (12,481)
Property and equipment, net	 3,760	 3,603
Intangible assets, net	24,543	25,942
Other non-current assets	184	258
Total assets	\$ 99,093	\$ 100,377
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$ 7,004	\$ 4,011
Accrued expenses	3,870	4,602
Accrued restructuring	1,092	1,161
Accrued compensation	1,589	974
Contingent consideration	1,265	1,184
Deferred revenue	 1,859	 2,415
Total current liabilities	16,679	14,347
Deferred revenue non-current	1,032	751
Deferred income tax liability	1,184	1,089
Accrued restructuring non-current	1,372	1,642
Contingent consideration non-current	169	400
Other non-current liabilities	 376	 409
Total liabilities	20,812	18,638
Commitments and contingencies (Note 9)		
Stockholders' equity:		
Class A common stock, par \$0.01, Authorized - 109,000,000 shares	469	468
Outstanding – 46,910,777 and 46,839,361 shares at June 30, 2015, and March 31, 2015, respectively		
Class B common stock, par \$0.01, Authorized - 25,000,000 shares	139	139
Issued and outstanding - 13,937,151 shares at both June 30, 2015, and March 31, 2015		
Preferred stock, par \$0.01, Authorized – 1,000,000 shares		—
Issued and outstanding – none		
Additional paid-in capital	413,482	413,026
Treasury stock at $cost - 17,506,206$ and $17,466,855$ shares at June 30, 2015, and March 31, 2015, respectively	(35,115)	(35,066)
Cumulative translation adjustment	608	608
Accumulated deficit	(301,302)	(297,436)
Total stockholders' equity	 78,281	81,739
	\$ 99,093	\$ 100,377

(1) See Note 1 for restatement information.

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

## WESTELL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

	TI	Three months ended June		
		2015		2014
Revenue	\$	21,570	\$	27,825
Cost of revenue		13,141		18,141
Gross profit		8,429		9,684
Operating expenses:				
Sales and marketing		3,196		3,421
Research and development		5,086		4,475
General and administrative		2,969		3,054
Intangible amortization		1,399		1,585
Restructuring		17		57
Total operating expenses		12,667		12,592
Operating income (loss)		(4,238)		(2,908)
Other income (expense), net		38		61
Income (loss) before income taxes and discontinued operations		(4,200)		(2,847)
Income tax benefit (expense)		62		29
Net income (loss) from continuing operations		(4,138)		(2,818)
Discontinued Operations:				
Income from discontinued operations, net of income tax of \$172 for the thre months ended June 30, 2015	e	272		_
Net income (loss) <sup>(1)</sup>	\$	(3,866)	\$	(2,818)
Basic net income (loss) per share:	_			
Basic net income (loss) from continuing operations	\$	(0.07)	\$	(0.05)
Basic net income (loss) from discontinued operations				
Basic net income $(loss)^{(2)}$	\$	(0.06)	\$	(0.05)
Diluted net income (loss) per share:			_	
Diluted net income (loss) from continuing operations	\$	(0.07)	\$	(0.05)
Diluted net income (loss) from discontinued operations				_
Diluted net income (loss) <sup>(2)</sup>	\$	(0.06)	\$	(0.05)
Weighted-average number of common shares outstanding:				
Basic		60,703		59,715
Effect of dilutive securities: restricted stock, restricted stock units,				_
performance stock units and stock options <sup>(3)</sup>				

(1) Net income (loss) and comprehensive income (loss) are the same for the periods reported.

(2) Totals may not sum due to rounding.

(3) The Company had 3.3 million and 4.0 million shares represented by common stock equivalents for the three months ended June 30, 2015 and June 30, 2014, respectively, which were not included in the computation of average dilutive shares outstanding because they were anti-dilutive. In periods with a net loss from continuing operations, the basic loss per share equals the diluted loss per share as all common stock equivalents are excluded from the per share calculation.

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

## WESTELL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Three	Three months ended June 3			
	2015		2014		
Cash flows from operating activities:					
Net income (loss) <sup>(1)</sup>	\$ ()	3,866) \$	(2,818)		
Reconciliation of net loss to net cash used in operating activities:					
Depreciation and amortization		1,696	1,806		
Stock-based compensation		457	554		
Restructuring		17	57		
Deferred taxes		110	—		
Exchange rate loss		(6)	(27)		
Changes in assets and liabilities:					
Accounts receivable	(,	2,607)	(1,075)		
Inventories		1,420	993		
Prepaid expenses and other current assets		(132)	(269)		
Other assets		56	40		
Deferred revenue		(275)	(425)		
Accounts payable and accrued expenses		1,906	1,219		
Accrued compensation		615	(2,574)		
Net cash provided by (used in) operating activities		(609)	(2,519)		
Cash flows from investing activities:					
Maturities of held-to-maturity short-term debt securities		7,431	6,440		
Maturities of other short-term investments		2,134	—		
Purchases of held-to-maturity short-term debt securities	(	1,730)	(3,239)		
Purchases of other short-term investments		_	(745)		
Proceeds from sale of land		264	—		
Purchases of property and equipment		(455)	(723)		
Acquisitions, net of cash acquired		—	(304)		
Net cash provided by (used in) investing activities		7,644	1,429		
Cash flows from financing activities:					
Purchases of treasury stock		(49)	(585)		
Proceeds from stock options exercised		_	130		
Payment of contingent consideration		(167)	(575)		
Net cash provided by (used in) financing activities		(216)	(1,030)		
Gain (loss) of exchange rate changes on cash		2	16		
Net increase (decrease) in cash and cash equivalents		6,821	(2,104)		
Cash and cash equivalents, beginning of period		4,026	35,793		
Cash and cash equivalents, end of period		0,847 \$	33,689		
		· · · · ·			

(1) Net income (loss) and comprehensive income (loss) are the same for the periods reported.

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

#### Note 1. Basis of Presentation

#### **Description of Business**

Westell Technologies, Inc. (the Company) is a holding company. Its wholly-owned subsidiary, Westell, Inc., designs and distributes telecommunications products which are sold primarily to major telephone companies. Noran Tel, Inc. is a wholly-owned subsidiary of Westell, Inc. Noran Tel's operations focus on power distribution product development and sales of Company products in Canada. On April 1, 2013, Westell, Inc. acquired 100% of the outstanding shares of Kentrox, Inc. (Kentrox). Kentrox designed and distributed intelligent site management solutions that provided comprehensive monitoring, management and control of any site. On March 1, 2014, Westell, Inc. acquired 100% of the outstanding shares of Cellular Specialties, Inc. (CSI). CSI designs and develops in-building wireless solutions, including distributed antenna systems (DAS) products and small cell connectivity equipment. The assets and liabilities acquired and the results of operations relating to Kentrox and CSI are included in the Company's Condensed Consolidated Financial Statements from the dates of acquisitions.

## **Basis of Presentation and Reporting**

The accompanying Condensed Consolidated Financial Statements include the accounts of the Company and its wholly-owned subsidiaries. The Condensed Consolidated Financial Statements have been prepared using generally accepted accounting principles (GAAP) in the United States for interim financial reporting, and consistent with the instructions of Form 10-Q and Article 10 of Regulation S-X, and accordingly they do not include all of the information and footnotes required in the annual consolidated financial statements and accompanying footnotes. The Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and accompanying notes included in the Company's Annual Report on Form 10-K/A for the year ended March 31, 2015. All intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, the unaudited interim financial statements included herein reflect all adjustments, consisting of normal recurring adjustments, necessary to present fairly the Company's condensed consolidated financial position and the results of operations, comprehensive income (loss) and cash flows at June 30, 2015, and for all periods presented. The results of operations for the periods presented are not necessarily indicative of the results that may be expected for fiscal year 2016.

## **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and that affect revenue and expenses during the periods reported. Estimates are used when accounting for the allowance for uncollectible accounts receivable, net realizable value of inventory, product warranty accrued, relative selling prices, stock-based compensation, goodwill and intangible assets fair value, depreciation, income taxes, and contingencies, among other things. Actual results could differ from those estimates.

#### **Recently Issued Accounting Pronouncements**

In June 2015, the FASB issued ASU No. 2015-10, *Technical Corrections and Improvements* (ASU 2015-10), which covers a wide range of topics in the FASB Accounting Standards Codification (the "Codification"). The amendments in this update represent changes to clarify the Codification, correct unintended application of guidance, or make minor improvements to the Codification that are not expected to have a significant effect of current accounting practice or create a significant administrative cost at most entities. The amendments in ASU 2015-10 are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Early application is permitted. The Company is in the process of evaluating the impact the adoption of ASU 2015-10 will have its Consolidated Financial Statements or related disclosures.

In August 2014, the FASB issued ASU No. 2014-15, *Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern* (ASU 2014-15), to provide guidance on management's responsibility in evaluating whether there is substantial doubt about a company's ability to continue as a going concern and to provide related footnote disclosures. The amendments in this update are effective for the annual period ending after December 15, 2016, and for annual periods and interim periods thereafter. Early application is permitted. The Company does not expect the adoption of ASU 2014-15 to have a significant impact on its Consolidated Financial Statements or related disclosures.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue From Contracts With Customers* (ASU 2014-09), that outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. The ASU is based on the principle that an

entity should recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to fulfill a contract. Entities have the option of using either a full retrospective or a modified retrospective approach for the adoption of the new standard. ASU 2014-09 was originally effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period and early adoption was not permitted. On July 9, 2015, the FASB voted to defer the effective date by only year to December 15, 2017 for interim and annual reporting periods beginning after that date and permitted early adoption for the standard, but not before the original effective date of December 15, 2016. The Company is currently assessing the impact that ASU 2014-09 will have on its Consolidated Financial Statements.

## **Restatement of Consolidated Financial Statements**

On October 27, 2015, the Company determined that it needed to restate financial results due to an unrecorded liability of \$1.4 million related to a contractual obligation that existed prior to the Kentrox acquisition. The effect of recording the liability in purchase accounting on April 1, 2013 created an additional deferred tax asset of \$0.6 million and a \$0.9 million increase in goodwill at the acquisition date.

The Company fully reserves its deferred tax assets; therefore, the creation of the deferred tax asset recorded in purchase accounting required an offsetting valuation allowance, which decreased the income tax benefit recorded in quarter ended March 31, 2014 by \$0.6 million. In addition, since the Company previously wrote off all of the goodwill related to the Kentrox acquisition, which was part of the CSG reporting unit, in the quarter ended September 30, 2014, the original impairment charge recorded should have been \$0.9 million higher in that quarter. The cumulative overstatement of income was therefore \$1.4 million.

As a result, the Company concluded that the financial statements for the years ended March 31, 2015 and 2014, and the quarterly periods within these years, as well as the quarter ended June 30, 2015, were materially misstated. On November 6, 2015, the Company filed an amended Annual Report on Form 10-K for the fiscal year ended March 31, 2015.

The correction of the aforementioned error impacts the Consolidated Balance Sheets for the periods presented in this filing and it has therefore been restated to reflect the correction of the aforementioned errors.

The following tables provide a reconciliation of the amounts previously reported to the restated amounts:

## WESTELL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share amounts)

	ne 30, 2015 is reported)		Adjustments	Ju	ne 30, 2015(as restated)
Assets					
Current assets:					
Cash and cash equivalents	\$ 20,847	\$	—	\$	20,847
Short-term investments	16,071		—		16,071
Accounts receivable	14,452		—		14,452
Inventories	14,785		—		14,785
Prepaid expenses and other current assets	3,423		—		3,423
Deferred income tax assets	958		70		1,028
Land held-for-sale	 				
Total current assets	 70,536		70		70,606
Property and equipment, gross	16,538		—		16,538
Less accumulated depreciation and amortization	 (12,778)		_		(12,778)
Property and equipment, net	 3,760				3,760
Other intangible assets, net	24,543		—		24,543
Other non-current assets	 184		—		184
Total assets	\$ 99,023	\$	70	\$	99,093
Liabilities and Stockholders' Equity		_		_	
Current liabilities:					
Accounts payable	\$ 7,004	\$		\$	7,004
Accrued expenses	2,425		1,445		3,870
Accrued restructuring	1,092				1,092
Accrued compensation	1,589		—		1,589
Contingent consideration	1,265		—		1,265
Deferred revenue	1,859				1,859
Total current liabilities	 15,234		1,445		16,679
Deferred revenue non-current	1,032				1,032
Deferred income tax liability	1,114		70		1,184
Accrued restructuring non-current	1,372				1,372
Contingent consideration non-current	169				169
Other non-current liabilities	376		—		376
Total liabilities	 19,297		1,515		20,812
Stockholders' equity:					
Class A common stock	469				469
Class B common stock	139				139
Additional paid-in capital	413,482				413,482
Treasury stock at cost	(35,115)				(35,115)
Cumulative translation adjustment	608				608
Accumulated deficit	(299,857)		(1,445)		(301,302)
Total stockholders' equity	79,726	_	(1,445)		78,281
Total liabilities and stockholders' equity	\$ 99,023	\$	70	\$	99,093

## WESTELL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS In thousands, except share and per share amounts)

		March 31, 2015(as reported)		Adjustments		arch 31, 2015( as restated)
Assets						
Current assets:						
Cash and cash equivalents	\$	14,026	\$	—	\$	14,026
Short-term investments		23,906		—		23,906
Accounts receivable		11,845		—		11,845
Inventories		16,205		—		16,205
Prepaid expenses and other current assets		3,285		—		3,285
Deferred income tax assets		973		70		1,043
Land held-for-sale		264				264
Total current assets		70,504		70		70,574
Property and equipment, gross		16,084				16,084
Less accumulated depreciation and amortization		(12,481)				(12,481)
Property and equipment, net		3,603				3,603
Other intangible assets, net	_	25,942	-		-	25,942
Other non-current assets		258		_		258
Total assets	\$	100,307	\$	70	\$	100,377
Liabilities and Stockholders' Equity			_			,
Current liabilities:						
Accounts payable	\$	4,011	\$		\$	4,011
Accrued expenses		3,157		1,445		4,602
Accrued restructuring		1,161				1,161
Accrued compensation		974		_		974
Contingent consideration		1,184				1,184
Deferred revenue		2,415				2,415
Total current liabilities		12,902		1,445		14,347
Deferred revenue non-current	_	751				751
Deferred income tax liability		1,019		70		1,089
Accrued restructuring non-current		1,642				1,642
Contingent consideration non-current		400				400
Other non-current liabilities		409				409
Total liabilities		17,123		1,515		18,638
Stockholders' equity:	-	,	-	· · · ·	-	
Class A common stock		468		_		468
Class B common stock		139		_		139
Additional paid-in capital		413,026		_		413,026
Treasury stock at cost		(35,066)		_		(35,066)
Cumulative translation adjustment		608				608
Accumulated deficit		(295,991)		(1,445)		(297,436)
Total stockholders' equity		83,184		(1,445)		81,739
Total liabilities and stockholders' equity	\$	100,307	\$	70	\$	100,377

## Note 2. *Restructuring Charge*

In the fourth quarter of fiscal year 2015, the Company approved a plan to restructure its business, including reduction of headcount and consolidation of office space within the Aurora headquarters facility, with the intent to optimize operations. The restructuring was substantially completed during the fourth quarter of fiscal year 2015 and impacted 17 employees. The Company recognized a restructuring expense of \$3.2 million in the three months ended March 31, 2015, inclusive of a non-cash charge of \$2.7 million related to a loss on a lease, net of sublease income. The Company recognized a restructuring expense of \$17,000 in the three months ended June 30, 2015. As of June 30, 2015, \$1.1 million and \$1.4 million of the restructuring costs primarily related to the office space are unpaid and accrued on the Condensed Consolidated Balance Sheets

presented in accrued restructuring and accrued restructuring non-current, respectively. As of March 31, 2015, \$1.2 million and \$1.6 million of the restructuring costs primarily related to the office space are unpaid and accrued on the Condensed Consolidated Balance Sheets presented in accrued restructuring and accrued restructuring non-current, respectively. The restructuring costs are expected to be paid by fiscal year 2018 concurrent with the termination date of the contractual lease.

In the first quarter of fiscal year 2014, the Company acquired Kentrox and identified redundant employees who exited the business after a period of time. The Company recognized a restructuring expense of \$57,000 in the three months ended June 30, 2014 for severance for these transitional employees. The total cost of this action was \$390,000.

Total liability for restructuring charges and their utilization for the three months ended June 30, 2015, and 2014, are summarized as follows:

		Three months ended June 30, 2015						ree months ended June 30, 2014
(in thousands)	Emplo	yee-related	0	ther costs		Total		Employee-related
Liability at beginning of period	\$	15	\$	2,788	\$	2,803	\$	57
Charged		17		—		17		57
Paid		(32)		(324)		(356)		(74)
Liability at end of period	\$		\$	2,464	\$	2,464	\$	40



#### Note 3. Interim Segment Information

Segment information is presented in accordance with a "management approach", which designates the internal reporting used by the chief operating decision-maker (CODM) for making decisions and assessing performance as the source of the Company's reportable segments. Westell's Chief Executive Officer is the CODM. The CODM continues to define segment profit as gross profit less research and development expenses. The accounting policies of the segments are the same as those for Westell Technologies, Inc. described in the summary of significant accounting policies.

The Company's two reportable segments are as follows:

#### In-Building Wireless (IBW) Segment

The IBW segment solutions include distributed antenna systems (DAS) conditioners, high-performance digital repeaters and bi-directional amplifiers (BDAs), and system components and antennas, all used by wireless service providers and neutral-party hosts to fine tune radio frequency (RF) signals that helps extend coverage to areas not served well or at all by traditional cell sites.

## Communication Solutions Group (CSG) Segment

The CSG segment solutions include intelligent site management (ISM), cell site optimization (CSO), and outside plant (OSP) as follows:

• ISM solutions include a suite of Remote monitoring and control devices which, when combined with the Company's Optima management system, provides comprehensive machine-to-machine (M2M) communications that enable operators to remotely monitor, manage, and control site infrastructure and support systems.

• CSO solutions consist of tower mounted amplifiers (TMAs), small outdoor-hardened units mounted next to antennas on cell towers, enabling wireless service providers to improve the overall performance of a cell site, including increasing data throughput and reducing dropped connections.

• OSP solutions, which are sold to wireline and wireless service providers as well as industrial network operators, consist of a broad range of offerings, including cabinets, enclosures, and mountings; synchronous optical networks/time division multiplexing (SONET/TDM) network interface units; power distribution units; copper and fiber connectivity panels; hardened Ethernet switches; and systems integration services.

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Segment information for the three months ended June 30, 2015, and 2014 is set forth below:

(in thousands)		IBW	CSG		Total
Revenue	\$	9,070	\$ 12,500	\$	21,570
Cost of revenue		5,069	8,072		13,141
Gross profit		4,001	4,428		8,429
Gross margin		44.1%	35.4%		39.1%
Research and development		3,162	1,924		5,086
Segment profit (loss)	\$	839	\$ 2,504		3,343
Operating expenses:					
Sales and marketing					3,196
General and administrative					2,969
Intangible amortization					1,399
Restructuring					17
Operating income (loss)					(4,238)
Other income (expense), net					38
Income tax benefit (expense)					62
Net income (loss) from continuing operations				\$	(4,138)

	Three months ended June 30, 2014								
(in thousands)	IBW		CSG		Total				
Revenue	\$ 14,097	\$	13,728	\$	27,825				
Cost of revenue	8,286		9,855		18,141				
Gross profit	5,811		3,873		9,684				
Gross margin	41.2%		28.2%		34.8%				
Research and development	2,195		2,280		4,475				
Segment profit (loss)	\$ 3,616	\$	1,593		5,209				
Operating expenses:									
Sales and marketing					3,421				
General and administrative					3,054				
Intangible amortization					1,585				
Restructuring					57				
Operating income (loss)					(2,908)				
Other income (expense), net					61				
Income tax benefit (expense)					29				
Net income (loss) from continuing operations				\$	(2,818)				

Segment asset information is not reported to or used by the CODM.

## Note 4. Inventories

Inventories are stated at the lower of first-in, first-out cost or market value. The components of inventories are as follows:

(in thousands)	Ju	ne 30, 2015	March 31, 2015		
Raw materials	\$	7,244	\$	5,392	
Work-in-process		384		189	
Finished goods		7,157		10,624	
Total inventories	\$	14,785	\$	16,205	

## Note 5. Stock-Based Compensation

The following table is a summary of total stock-based compensation resulting from stock options, restricted stock, restricted stock units (RSUs) and performance stock units (PSUs), during the three months ended June 30, 2015, and 2014:

	Three months ended June 30,								
(in thousands)	2	2015		2014					
Stock-based compensation expense	\$	457	\$	554					
Income tax benefit		_		_					
Total stock-based compensation expense after taxes	\$	457	\$	554					

The stock options, restricted stock awards, and RSUs awarded in the three months ended June 30, 2015 vest in equal annual installments over four years. PSUs earned vest over the performance period, as described below.

## **Stock Options**

Stock option activity for the three months ended June 30, 2015, is as follows:

	Shares	ighted-Average ercise Price Per Share	Weighted-Average Remaining Contractual Term (in years)	Intrinsic	gregate Value <sup>(1)</sup> (in 1sands)
Outstanding on March 31, 2015	1,170,515	\$ 2.20	2.9	\$	—
Granted	805,000	1.19			
Exercised	_				
Forfeited	(22,500)	2.43			
Expired	(343,765)	2.18			
Outstanding on June 30, 2015	1,609,250	\$ 1.70	5.3	\$	—

(1) The intrinsic value for the stock options is calculated based on the difference between the exercise price of the underlying awards and the Westell Technologies' closing stock price as of the reporting date.

The weighted-average fair value of stock options granted during the three months ended June 30, 2015 was \$0.46 per share.

## **Restricted Stock**

The following table sets forth restricted stock activity for the three months ended June 30, 2015:

	Shares	Weighted-Average Grant Date Fair Value
Non-vested as of March 31, 2015	170,000	\$ 2.98
Granted	—	—
Vested	(52,500)	2.95
Forfeited	—	—
Non-vested as of June 30, 2015	117,500	\$ 2.99

## **RSUs**

The following table sets forth the RSU activity for the three months ended June 30, 2015:

	Shares	Weighted-Average Grant Date Fair Value
Non-vested as of March 31, 2015	1,409,750	\$ 2.72
Granted	815,000	1.21
Vested	(85,000)	2.74
Forfeited	(240,625)	1.72
Non-vested as of June 30, 2015	1,899,125	\$ 2.19

## **PSUs**

The PSUs vest in annual increments based on the achievement of pre-established Company performance goals and continued employment. The number of PSUs earned, if any, can range from 0% to 200% of the target amount, depending on actual performance for four fiscal years following the grant date. Upon vesting, the PSUs convert into shares of Class A Common Stock on a one-for-one basis.

The following table sets forth the PSU activity for the three months ended June 30, 2015:

	Shares	Weighted-Average Grant Date Fair Value
Non-vested as of March 31, 2015	181,888	\$ 3.14
Granted, at target	—	—
Vested	(25,767)	2.47
Forfeited	(15,157)	3.12
Non-vested as of June 30, 2015	140,964	\$ 3.26

## Note 6. Product Warranties

The Company's products carry a limited warranty ranging from one to five years for the products within the IBW segment and one to seven years for products within the CSG segment. The specific terms and conditions of those warranties vary depending upon the customer and the products sold. Factors that enter into the estimate of the Company's warranty reserve include: the number of units shipped, anticipated rates of warranty claims, and cost per claim. The Company periodically assesses the adequacy of its recorded warranty liability and adjusts the reserve as necessary. The current portions of the warranty reserve are \$420,000 and \$383,000 as of June 30, 2015, and March 31, 2015, respectively, and are presented on the Condensed Consolidated Balance Sheets as Accrued expenses. The non-current portions of the warranty reserve are \$128,000 and \$122,000 as of June 30, 2015, and March 31, 2015, respectively, and are presented on the Condensed Consolidated Balance Sheets in Other non-current liabilities.

The following table presents the changes in the Company's product warranty reserve:

	Th	l June 30,		
(in thousands)	2	015	2014	
Total product warranty reserve at the beginning of the period	\$	505 \$	328	
Warranty expense to cost of revenue		97	122	
Utilization		(54)	(26)	
Total product warranty reserve at the end of the period	\$	548 \$	424	

## Note 7. Variable Interest Entity and Guarantee

The Company has a 50% equity ownership in AccessTel Kentrox Australia PTY LTD (AKA). AKA distributes network management solutions provided by the Company and the other 50% owner to one customer. The Company holds equal voting control with the other owner. All actions of AKA are decided at the board level by majority vote. The Company evaluated ASC 810, *Consolidations*, and concluded that AKA is a variable interest entity (VIE). The Company has concluded that it is not the primary beneficiary of AKA and therefore consolidation is not required. As of June 30, 2015, and March 31, 2015, the carrying amount of the Company's investment in AKA was approximately \$0.1 million , which is presented on the Condensed Consolidated Balance Sheets within Other non-current assets.

The Company's revenue from sales to AKA for the three months ended June 30, 2015 and 2014 was \$0.5 million and \$0.2 million, respectively. Accounts receivable from AKA was \$0.7 million and \$0.4 million as of June 30, 2015, and March 31, 2015, respectively. Deferred revenue which primarily relates to AKA maintenance contracts was \$1.4 million and \$1.1 million as of June 30, 2015 and March 31, 2015, respectively. The Company also has provided an unlimited guarantee for the performance of the other 50% owner in AKA, which primarily provides support and engineering services to the customer. This guarantee was put in place at the request of the AKA customer. The guarantee, which is estimated to have a maximum potential future payment of \$0.7 million, will stay in place as long as the contract between AKA and the customer is in place. The Company would have recourse against the other 50% owner in AKA in the event the guarantee is triggered. The Company determined that it could perform on the obligation it guaranteed at a positive rate of return and therefore did not assign value to



the guarantee. The Company's exposure to loss as a result of its involvement with AKA, exclusive of lost profits, is limited to the items noted above.

## Note 8. Income Taxes

At the end of each interim period, the Company makes its best estimate of the effective tax rate expected to be applicable for the full fiscal year and uses that rate to provide for income taxes on a current year-to-date basis before discrete items. If a reliable estimate cannot be made, the Company may make a reasonable estimate of the annual effective tax rate, including use of the actual effective rate for the year-to-date. The impact of discrete items is recorded in the quarter in which they occur. The Company utilizes the liability method of accounting for income taxes and deferred taxes which are determined based on the differences between the financial statements and tax basis of assets and liabilities given the enacted tax laws. The Company evaluates the need for valuation allowances on the net deferred tax assets under the rules of ASC 740, *Income Taxes*. In assessing the realizability of the Company's deferred tax assets, the Company considered whether it is more likely than not that some or all of the deferred tax assets will be realized through the generation of future taxable income. In making this determination, the Company assessed all of the evidence available at the time including recent earnings, forecasted income projections and historical performance. The Company determined that the negative evidence outweighed the objectively verifiable positive evidence and recorded a full valuation allowance against deferred tax assets. The Company will continue to reassess realizability going forward.

The Company recorded \$62,000 of income tax benefit in the three months ended June 30, 2015, using an effective income tax rate of 1.5%. The Company recorded \$29,000 of income tax expense in the three months ended June 30, 2014, using an effective rate of 0.5% plus discrete items. The effective rate is impacted by the intraperiod allocation as a result of loss from continuing operations and income from discontinued operations, loss in a foreign jurisdiction with no valuation allowance, and states which base tax on gross margin and not pretax income.

#### Note 9. Commitments and Contingencies

## Obligations

Future obligations and commitments, which are comprised of future minimum lease payments, inventory purchase obligations, and contingent consideration, decreased \$0.4 million in the three months ended June 30, 2015, to \$16.8 million, from \$17.2 million at March 31, 2015. This decrease included a \$0.2 million payment of contingent consideration.

Purchase obligations relate to inventory that arises in the normal course of business operations. Future obligations and commitments as of June 30, 2015, consisted of the following:

			Р	aym	ents due wit	hin				
(in thousands)	Year 1	Year 2	Year 3		Year 4		Year 5	1	Thereafter	Total
Purchase obligations (1)	\$ 9,433	\$ _	\$ 	\$	_	\$		\$		\$ 9,433
Future minimum operating lease										
payments	2,649	2,629	448		137		29		_	5,892
Contingent consideration	1,265	169			—				_	1,434
Future obligations and commitments	\$ 13,347	\$ 2,798	\$ 448	\$	137	\$	29	\$		\$ 16,759

(1) A reserve for a net loss on firm purchase commitments of \$519,000 and \$590,000 is recorded on the balance sheet as of June 30, 2015 and March 31, 2015, respectively.

## Litigation and Contingency Reserves

The Company and its subsidiaries are involved in various assertions, claims, proceedings and requests for indemnification concerning intellectual property, including patent infringement suits involving technologies that may be incorporated in the Company's products, which are being handled and defended in the ordinary course of business. These matters are in various stages of investigation and litigation, and they are being vigorously defended. Although the Company does not expect that the outcome in any of these matters, individually or collectively, will have a material adverse effect on its financial condition or results of operations, litigation is inherently unpredictable. Therefore, judgments could be rendered, or settlements entered, that could adversely affect the Company's operating results or cash flows in a particular period. The Company routinely assesses all of its litigation and threatened litigation as to the probability of ultimately incurring a liability, and it records its best estimate of the ultimate loss in situations where it assesses the likelihood of loss as probable. As of June 30, 2015, and March 31, 2015, the Company has not recorded any contingent liability attributable to existing litigation.

As of March 31, 2015, the Company had total contingency reserves of \$0.4 million related to the discontinued operations of ConferencePlus which was sold in fiscal year 2012. The contingency reserves are classified as Accrued expenses on the Consolidated Balance Sheets. In the three months ended June 30, 2015, a pre-tax gain of \$0.4 million resulted from the expiration of an indemnity period and release of a contingency reserve related to the sale of ConferencePlus and was recorded in discontinued operations.

Additionally, the Company has a contingent cash consideration payable related to an acquisition. The contingent consideration becomes payable based upon the profitability of the acquired products for post-closing periods through June 30, 2016, and is offset by working capital adjustments and other indemnification claims. The maximum earn-out that could be paid before offsets is \$3.5 million. As of June 30, 2015, and March 31, 2015, the fair value of the contingent consideration liability after offsetting a working capital adjustment and an indemnification claim for warranty obligations was \$1.4 million and \$1.6 million, respectively (See Note 11).

## Note 10. Short-term Investments

The following table presents short-term investments as of June 30, 2015, and March 31, 2015:

(in thousands)	June 30, 2015			March 31, 2015
Certificates of deposit	\$	5,778	\$	7,912
Held-to-maturity, pre-refunded municipal bonds		10,293		15,994
Total short-term investments	\$	16,071	\$	23,906

The fair value of investments approximates their carrying amounts due to the short-term nature of these financial assets.

## Note 11. Fair Value Measurements

Fair value is defined by ASC 820, *Fair Value Measurements and Disclosures* (ASC 820), as the price that would be received upon selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 establishes a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. The hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

- Level 1 Quoted prices in active markets for identical assets and liabilities.
- Level 2 Quoted prices in active markets for similar assets and liabilities, or other inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

The Company's money market funds are measured using Level 1 inputs. The contingent consideration described in Note 9 is measured using Level 3 inputs.

The following table presents financial assets, excluding cash, and non-financial liabilities measured at fair value on a recurring basis and their related valuation inputs as of June 30, 2015:

(in thousands) Assets:	0	Total Fair Value of Asset or Liability		uoted Prices in Active Markets Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	Balance Sheet Classification
Money market funds Liabilities:	\$	4,805	\$	4,805	_		_	Cash and cash equivalents
Contingent consideration, current	\$	1,265		_	_	\$	1,265	Contingent consideration
Contingent consideration, non- current	\$	169		_	_	\$	169	Contingent consideration non-current
				17				

The following table presents financial assets, excluding cash, and non-financial liabilities measured at fair value on a recurring basis and their related valuation inputs as of March 31, 2015:

(in thousands)	tal Fair Value of Asset or Liability	Ā	Duoted Prices in Active Markets Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance Sheet Classification
Assets:						
Money market funds Liabilities:	\$ 2,879	\$	2,879	_	_	Cash and cash equivalents
Contingent consideration, current	\$ 1,184		_	_	\$ 1,184	Contingent consideration
Contingent consideration, non- current	\$ 400		_	_	\$ 400	Contingent consideration non-current

The fair value of the money market funds approximates their carrying amounts due to the short-term nature of these financial assets.

In connection with an acquisition in the quarter ended June 30, 2012, payment of a portion of the purchase price is contingent upon the profitability of the acquired products for post-closing periods through June 30, 2016, and may be offset by working capital adjustments and other indemnification claims. The Company estimates the fair value of contingent consideration as the present value of the expected payments over the term of the arrangement based on financial forecasts of future profitability of the acquired products, and reaching the forecast. This estimate is subject to ongoing evaluation. Inputs such as forecasted revenue for the acquired products and acquired product profitability are the most significant drivers of the fair value measurement and are based on full attainment. Significant decreases in any of those inputs would result in a significantly lower fair value measurement. The actual cash payment could range from \$1.6 million to \$2.7 million.

The fair value measurement of contingent consideration as of June 30, 2015, and March 31, 2015, encompasses the following significant unobservable inputs:

(\$ in thousands)	Unobservable Inputs				
		June 30, 2015		March 31, 2015	
Estimated earn-out contingent consideration	\$	3,500	\$	3,500	
Working capital and other adjustment		(444)		(444)	
Indemnification related to warranty claims		(303)		(303)	
Discount rate		6.3%		6.3%	
Approximate timing of cash flows		1.1 years		1.4 years	

The following table summarizes contingent consideration activity:

(	
Balance as of March 31, 2015	\$ 1,584
Contingent consideration – payments	(167)
Contingent consideration - change in fair value in General and Administrative expense	 17
Balance as of June 30, 2015	\$ 1,434

## Note 12. Share Repurchases

(in thousands)

In August 2011, the Board of Directors authorized a share repurchase program whereby the Company may repurchase up to an aggregate of \$20.0 million of its outstanding Class A Common Stock (the "authorization"). There were no shares repurchased under this authorization during the three months ended June 30, 2015 or June 30, 2014. There was approximately \$0.1 million remaining for additional share repurchases under this program as of June 30, 2015.

Additionally, in the three months ended June 30, 2015 and June 30, 2014, the Company repurchased 39,351 and 168,094 shares of Class A Common Stock, respectively, from certain employees that were surrendered to satisfy the minimum statutory tax

withholding obligations on the vesting of restricted stock, RSUs and PSUs. These repurchases are not included in the authorized share repurchase program and had a weighted-average purchase price of \$1.24 and \$3.48 per share, respectively.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Overview

The following discussion should be read together with the Condensed Consolidated Financial Statements and the related Notes thereto and other financial information appearing elsewhere in this Form 10-Q/A. All references herein to the term "fiscal year" shall mean a year ended March 31 of the year specified. All of the financial information presented in this Item 2 has been revised to reflect the restatement of the consolidated financial statements more fully described in Note 1 to the Condensed Consolidated Financial Statements.

Westell Technologies, Inc., (the Company) is a leading provider of in-building wireless, intelligent site management, cell site optimization, and outside plant solutions focused on innovation and differentiation at the edge of telecommunication networks, where end users connect. The Company's comprehensive set of products and solutions are designed to advance network performance for carriers, integrators, and other network operators, allowing them to reduce operating costs and improve network performance. With millions of products successfully deployed worldwide, the Company is a trusted partner for transforming networks into high performance, reliable systems.

The Company's two business segments, In-Building Wireless and Communication Solutions Group, are engaged in the design, development, assembly, and marketing of a wide variety of products and solutions.

Beginning in August 2014, the Company experienced significant reductions in customer capital spending, which adversely impacted the Company's second and third quarter revenue, margins, and earnings in both segments. In this regard, when comparing the revenue from five customers in fiscal year 2014 to the same five customers in fiscal year 2015, the decline was 42%. In fiscal year 2016, customer capital spending is beginning to improve. Going forward, we expect customer capital spending to increase because end-user bandwidth needs continue to grow.

The Company operates under two reportable segments: In-Building Wireless and Communication Solutions Group.

## In-Building Wireless (IBW) Segment

The IBW segment solutions include distributed antenna systems (DAS) conditioners, high-performance digital repeaters and bi-directional amplifiers (BDAs), and system components and antennas, all used by wireless service providers and neutral third-party hosts to fine tune radio frequency (RF) signals that helps extend coverage to areas not served well or at all by traditional cell sites. The IBW segment includes the comprehensive suite of products and solutions acquired with the addition of CSI, as well as our internally developed DAS interface panels. The CSI acquisition, which closed in March 2014, significantly expanded our product portfolio, enabling us to better compete in the growing in-building wireless market, where we expect to increase our revenue and profitability.

#### Communication Solutions Group (CSG) Segment

The CSG segment solutions include intelligent site management (ISM), cell site optimization (CSO), and outside plant (OSP) as follows:

• ISM solutions include a suite of Remote monitoring and control devices which, when combined with the Company's Optima management system, provides comprehensive machine-to-machine (M2M) communications that enable operators to remotely monitor, manage, and control site infrastructure and support systems.

• CSO solutions consist of tower mounted amplifiers (TMAs), small outdoor-hardened units mounted next to antennas on cell towers, enabling wireless service providers to improve the overall performance of a cell site, including increasing data throughput and reducing dropped connections.

• OSP solutions, which are sold to wireline and wireless service providers as well as industrial network operators, consist of a broad range of offerings, including cabinets, enclosures, and mountings; synchronous optical networks/time division multiplexing (SONET/TDM) network interface units; power distribution units; copper and fiber connectivity panels; hardened Ethernet switches; and systems integration services.

## Customers

The Company's customer base for its products is highly concentrated and includes telecommunications service providers, systems integrators, cell tower operators, and distributors. Telecommunication service providers include wireless and wireline service providers, multiple systems operators (MSOs), and Internet Service Providers (ISPs). Due to the stringent customer quality specifications and the regulated environment in which customers operate, the Company must undergo lengthy approval

and procurement processes prior to selling most of its products. Accordingly, the Company must make significant up-front investments in product and market development prior to actual commencement of sales of new products. The prices for the Company's products vary based upon volume, customer specifications, and other criteria, and they are subject to change for a variety of reasons, including cost and competitive factors.

To remain competitive, the Company must continue to invest in new product development and in targeted sales and marketing efforts to launch new product lines. Failure to increase revenues from new products, whether due to lack of market acceptance, competition, technological change meeting technical specifications or otherwise, could have a material adverse effect on the Company's business and results of operations. The Company expects to continue to evaluate new product opportunities and invest in product research and development activities.

In view of the Company's reliance on the telecommunications market for revenues, the project nature of the business, the unpredictability of orders, and pricing pressures, the Company believes that period-to-period comparisons of its financial results should not be relied upon as an indication of future performance. The Company has experienced quarterly fluctuations in customer ordering and purchasing activity due primarily to the project-based nature of the business and to budgeting and procurement patterns toward the end of the calendar year or the beginning of a new year. While these factors can result in the greatest fluctuations in the Company's third and fourth fiscal quarters, this is not always consistent and may not always correlate to financial results.

## **Results of Operations**

Below is a table that compares revenue for the three months ended June 30, 2015, and 2014 by segment.

## Revenue

	Three months ended June 30,									
(in thousands)	2015			2014		Change				
IBW	\$	9,070		14,097	\$	(5,027)				
CSG		12,500		13,728		(1,228)				
Consolidated revenue	\$	21,570	\$	27,825	\$	(6,255)				

IBW revenue was \$9.1 million in the three months ended June 30, 2015, compared to \$14.1 million in the same period in the prior year. The decline of \$5.0 million in the three months ended June 30, 2015, compared to the same period in the prior year was due primarily to a decreases in sales of passive DAS conditioners, which was strong in the first quarter of fiscal year 2015, offset in part by an increase in active DAS conditioners. Customers are using active DAS conditioning products more often on new projects and those projects have been delayed with constrained customer budgets.

CSG revenue was \$12.5 million in the three months ended June 30, 2015. The \$1.2 million decrease in the three months ended June 30, 2015, compared to the same period in the prior year resulted primarily from fewer custom service integration projects in the current quarter offset in part by increased revenue from ISM products, which are also project related.

## **Gross Margin**

_	Three months ended June 30,							
	2015	2015 2014						
IBW	44.1%	41.2%	2.9%					
CSG	35.4%	28.2%	7.2%					
Consolidated gross margin	39.1%	34.8%	4.3%					

Gross margin in the IBW segment was 44.1% in the three months ended June 30, 2015 compared to 41.2% in the same period in the prior year. The primary driver of the higher margins in fiscal year 2016 compared to fiscal 2015 was product mix with a \$2.2 million increase in higher margin active DAS conditioners, our Universal Interface Tray (UDIT) products, and a \$6.7 million decrease in lower margin passive DAS conditioning products.

Gross margin in the CSG segment was 35.4% in the three months ended June 30, 2015, compared to 28.2% in the same period in the prior year. The increase in gross margin resulted primarily from lower excess and obsolete inventory expense of \$1.1 million in the first quarter of fiscal year 2016. The \$1.1 million of excess and obsolete inventory expense in fiscal year 2015 resulted from the continued declining demand for legacy T1 products and ISM products.



## Sales and Marketing

	Three months ended June 30,								
(in thousands)		2015		2014	Change				
Consolidated sales and	<b>_</b>	2.106	¢	2 421	<b>•</b>	(225)			
marketing expense	\$	3,196	\$	3,421	\$	(225)			

Sales and marketing expense decreased \$0.2 million in the three months ended June 30, 2015, compared to the same period in the prior year primarily due to reductions in salaries and wages and stock compensation, partly offset by increased incentive compensation expense from increased accruals.

#### **Research and Development**

	 Three	une 30,				
(in thousands)	2015	2014		Change		
IBW	\$ 3,162	\$ 2,195	\$	967		
CSG	1,924	2,280		(356)		
Consolidated research and						
development expense	\$ 5,086	\$ 4,475	\$	611		

Research and development expense in the IBW segment increased by \$1.0 million in the three months ended June 30, 2015, compared to the same period in the prior year due to \$0.5 million of increased manpower related expenses and \$0.5 million of prototype expense primarily associated with our new Clearlink DAS product.

Research and development expense in the CSG segment decreased by \$0.4 million in the three months ended June 30, 2015, compared to the same period in the prior fiscal year primarily due to decreased consulting expenses related to ISM products.

#### General and Administrative

	Three months ended June 30,								
(in thousands)		2015		2014		Change			
Consolidated general and									
administrative expense	\$	2,969	\$	3,054	\$	(85)			

General and administrative expenses decreased \$0.1 million in the three months ended June 30, 2015, compared to the same period in the prior fiscal year. The decrease was due primarily to \$0.2 million of reduced expense resulting from the lease restructuring done in the fourth quarter of fiscal year 2015 offset in part by an increase in incentive compensation expense from increases in accruals related to the fiscal year 2016 bonus incentive plan.

#### Intangible amortization and impairment

	Three months ended June 30,								
(in thousands)		2015		2014		Change			
Consolidated intangible									
amortization	\$	1,399	\$	1,585	\$	(186)			

The intangibles assets consist of product technology, customer relationships, trade names, and backlog derived from acquisitions. The decrease in the three months ended June 30, 2015, compared to June 30, 2014 resulted primarily from product related intangibles from the acquisition of NoranTel becoming fully amortized.

*Restructuring* The Company recorded restructuring expense of \$17,000 in the three months ended June 30, 2015 and \$57,000 in the three ended June 30, 2014, related to severance for transitional employees associated with the CSI and Kentrox acquisitions, respectively.

## Other income (expense)

	Three months ended June 30,								
(in thousands)		2015		2014		Change			
Consolidated other income (expense)	\$	38	\$	61	\$	(23)			

Other income (expense) contains interest income earned on short-term investments and foreign currency gains and losses. The foreign currency impacts related primarily to the receivables and cash denominated in Australian and Canadian currency.

*Income tax benefit (expense)* The Company recorded \$62,000 of income tax benefit in the three months ended June 30, 2015 using an effective income tax rate of 1.5%. The Company recorded \$29,000 of income tax expense in the three months ended June 30, 2014, using an effective rate of 0.5% plus discrete items. The effective rate is impacted by the intraperiod allocation as a result of loss from continuing operations and income from discontinued operations, loss in a foreign jurisdiction with no valuation allowance, and states which base tax on gross margin and not pretax income.

*Discontinued operations* Income from discontinued operations resulted from the expiration of an indemnity period and release of a contingency reserve related to the sale of ConferencePlus.

*Net income (loss)* Net loss was \$3.9 million and \$2.8 million in the three months ended June 30, 2015 and June 30, 2014, respectively. The changes were a result of the cumulative effects of the variances identified above.

## Liquidity and Capital Resources

#### Overview

At June 30, 2015, the Company had \$20.8 million in cash and cash equivalents and \$16.1 million in short-term investments, consisting of bank deposits, money market funds, certificates of deposits, and pre-refunded municipal bonds.

The Company believes that the existing sources of liquidity and cash from operations will satisfy cash flow requirements for the foreseeable future.

Future obligations and commitments, which are principally comprised of future minimum lease payments and inventory purchase obligations, decreased \$0.4 million in the three months ended June 30, 2015, to \$16.8 million, down from \$17.2 million at March 31, 2015. This decrease included a \$0.2 million payment of contingent consideration.

Purchase obligations consist of inventory that arises in the normal course of business operations. Future obligations and commitments as of June 30, 2015, consisted of the following:

	 Payments due within												
(in thousands)	1 year		2 years		3 years		4 years		5 years	1	hereafter		Total
Purchase obligations	\$ 9,433	\$	_	\$	_	\$		\$	_	\$		\$	9,433
Future minimum operating lease													
payments	2,649		2,629		448		137		29		—		5,892
Contingent consideration	1,265		169				_		—		—		1,434
Future obligations and commitments	\$ 13,347	\$	2,798	\$	448	\$	137	\$	29	\$	_	\$	16,759

## Cash Flows

The Company's operating activities used cash of \$0.6 million in the three months ended June 30, 2015, which resulted primarily from a \$3.9 million net loss, adjusted for non-cash charges of \$2.2 million of amortization, depreciation and stock-based compensation expense, and a \$1.0 million decrease in net working capital. The Company's investing activities provided cash of \$7.6 million, which resulted primarily from the net maturities of short-term investments of \$7.8 million offset in part by \$0.5 million of capital equipment purchases. In the three months ended June 30, 2015, the Company's financing activities used \$0.2 million of cash resulting primarily from payment of contingent consideration.

As of June 30, 2015, the Company had deferred tax assets of approximately \$39.3 million before a valuation allowance of \$39.5 million and a net deferred tax liability of \$0.2 million. Also, as of June 30, 2015, the Company had a \$3.0 million tax contingency reserve related to uncertain tax positions. The federal net operating loss carryforward begins to expire in fiscal year 2023. Realization of deferred tax assets associated with the Company's future deductible temporary differences, net operating loss carryforwards and tax credit carryforwards is dependent upon generating sufficient taxable income prior to their expiration, among other factors. The Company weighed positive and negative evidence to assess the need for a valuation allowance against deferred tax assets and whether a tax benefit should be recorded when taxable losses are incurred. The existence of a valuation allowance does not limit the availability of tax assets to reduce taxes payable when taxable income arises. Management periodically evaluates the recoverability of the deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allowance against deferred tax assets and may adjust the valuation allo

## **Off-Balance Sheet Arrangements**

The Company has a 50% equity ownership in AccessTel Kentrox Australia PTY LTD (AKA). AKA distributes network management solutions provided by the Company and the other 50% owner to one customer. The Company holds equal voting control with the other owner. All actions of AKA are decided at the board level by majority vote. The Company also has provided an unlimited guarantee for the performance of the other 50% owner in AKA, which primarily provides support and engineering services to the customer. This guarantee was put in place at the request of the AKA customer. The guarantee, which is estimated to have a maximum potential future payment of \$0.7 million, will stay in place as long as the contract between AKA and the customer is in place. The Company would have recourse against the other 50% owner in AKA in the event the guarantee is triggered. The Company determined that it could perform on the obligation it guaranteed at a positive rate of return and therefore did not assign value to the guarantee.

## **Critical Accounting Policies**

A complete description of the Company's significant accounting policies is discussed in the Company's Annual Report on Form 10-K/A for the fiscal year ended March 31, 2015. There have been no material changes in our critical accounting policies from those disclosed in our Annual Report on Form 10-K/A for the year ended March 31, 2015.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS.

As of June 30, 2015, there were no material changes to the information provided in Item 7A of the Company's Annual Report on Form 10-K/A for the fiscal year ended March 31, 2015.

## **ITEM 4. CONTROLS AND PROCEDURES**

## **Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of the Company's senior management, including the Company's chief executive officer and chief financial officer, the Company conducted an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this quarterly report (the "Evaluation Date"). Based on this evaluation, the Company's chief executive officer and chief financial officer concluded as of the Evaluation Date that the Company's disclosure controls and procedures were effective such that the information relating to the Company, including consolidated subsidiaries, required to be disclosed in the Company's Securities and Exchange Commission ("SEC") reports (i) is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) is accumulated and communicated to the Company's management, including the Company's chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

## Changes in Internal Control Over Financial Reporting

There have been no changes in the Company's internal control over financial reporting that occurred during the quarter ended June 30, 2015, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



## PART II. OTHER INFORMATION

## **ITEM 1. LEGAL PROCEEDINGS**

The Company is involved in various legal proceedings incidental to the Company's business and its previously owned operations. In the ordinary course of our business, we are routinely audited and subject to inquiries by governmental and regulatory agencies. Although it is not possible to predict with certainty the outcome of these or other unresolved legal actions or the range of possible loss, management believes that the outcome of such proceedings will not have a material adverse effect on our consolidated operations or financial condition.

## **ITEM 1A. RISK FACTORS**

See "Risk Factors" in Part 1 – Item 1A of our Annual Report on Form 10-K/A for the year ended March 31, 2015, for information about risk factors. There have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K/A for the year ended March 31, 2015.

## **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

## Issuer Purchases of Equity Securities

The following table provides information about the Company's repurchase activity for its Class A Common Stock during the three months ended June 30, 2015.

Period	Total Number of Shares Purchased (a)	Average Price Paid per Share		Total Number of Shares Purchased as Part of Publicly Announced Programs (b)	Maximum Number (or Approxima Dollar Value) that May Yet Be Purchased Under the Programs (b		
April 1 - 30, 2015	31,426	\$	1.2500	_	\$	112,741	
May 1 - 31, 2015	7,925	\$	1.2100	—	\$	112,741	
June 1 - 30, 2015	—	\$		—	\$	112,741	
Total	39,351	\$	1.2400		\$	112,741	

(a) In the three months ended June 30, 2015, the Company repurchased 39,351 shares from employees that were surrendered to satisfy the minimum statutory tax withholding obligations on the vesting of restricted stock units and performance-based restricted stock units. These repurchases were not included in the authorized share repurchase program and had a weighted-average purchase price of \$1.24 per share.

(b) In August 2011, the Board of Directors authorized a share repurchase program whereby the Company may repurchase up to an additional aggregate of \$20.0 million of its outstanding Class A Common Stock. There was approximately \$0.1 million remaining under this program as of June 30, 2015.

Items 3, 4 and 5 are not applicable and have been omitted.



## **ITEM 6. EXHIBITS**

Exhibit 3.1	Amended and Restated Bylaws, as amended (incorporated herein by reference to Exhibit 3.1 to the Company's Form 8-K filed on June 18, 2015).
Exhibit 10.1	Form of Stock Option Award Agreement for award granted to Charles S. Bernstein on May 11, 2015 (incorporated herein by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2015 filed on July 31, 2015).
Exhibit 10.2	Form of Restricted Stock Unit Award Agreement for award granted to Charles S. Bernstein on May 11, 2015 (incorporated herein by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2015 filed on July 31, 2015).
Exhibit 10.3	Separation Agreement and Release for Mark Skurla (incorporated herein by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2015 filed on July 31, 2015).
Exhibit 31.1	Certification by the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Exhibit 31.2	Certification by the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Exhibit 32.1	Certification by the Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
Exhibit 101	The following financial information from the Quarterly Report on Form 10-Q/A for the period ended June 30, 2015, formatted in XBRL (eXtensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets; (ii) the Condensed Consolidated Statements of Operations; (iii) the Condensed Consolidated Statements of Cash Flows; and (iv) the Notes to the Condensed Consolidated Financial Statements.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	WESTELL TECHNOLOGIES, INC.
	(Registrant)
DATE: November 9, 2015	By: /s/ J. Thomas Gruenwald
	J. Thomas Gruenwald
	Chief Executive Officer
	By: /s/ Thomas P. Minichiello
	Thomas P. Minichiello
	Chief Financial Officer
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## WESTELL TECHNOLOGIES, INC. EXHIBIT INDEX

Exhibit Number	Description
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## CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, J. Thomas Gruenwald, certify that:

(1) I have reviewed this quarterly report on Form 10-Q/A for the period ended June 30, 2015 of the Company;

(2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

(3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report;

(4) The Company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Company and have:

(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter (the Company's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and

(5) The Company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors (or persons performing the equivalent functions):

(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and

(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

Date: November 9, 2015

/s/ J. Thomas Gruenwald

J. Thomas Gruenwald Chief Executive Officer

## CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Thomas P. Minichiello, certify that:

(1) I have reviewed this quarterly report on Form 10-Q/A for the period ended June 30, 2015 of the Company;

(2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

(3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report;

(4) The Company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Company and have:

(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter (the Company's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and

(5) The Company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors (or persons performing the equivalent functions):

(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and

(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

Date: November 9, 2015

/s/ Thomas P. Minichiello Thomas P. Minichiello

Chief Financial Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Westell Technologies, Inc. (the "Company") on Form 10-Q/A for the fiscal period ended June 30, 2015 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned Chief Executive Officer and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that based on their knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company as of and for the periods covered in the Report.

/s/ J. Thomas Gruenwald

J. Thomas Gruenwald Chief Executive Officer

November 9, 2015

/s/ Thomas P. Minichiello Thomas P. Minichiello Chief Financial Officer

November 9, 2015

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Westell Technologies, Inc. and will be retained by Westell Technologies, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification is being furnished to the Securities and Exchange Commission as an exhibit to the Form 10-Q/A and shall not be considered filed as part of the Form 10-Q/A.